

# APC COACH

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## RICS APC Master Coaching

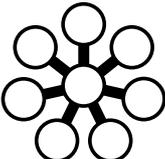
### Proposal for In-House Support

#### **RICS Faculty's: Quantity Surveying & Construction/ Project Management/Building Surveying**

<b>Group</b>				<b>Coaching</b>
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		<b>One to One</b>		
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**APC Coach Limited**  
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## QS News Awards 2005

100 leading organisations in the UK and Ireland have been recognised for their achievements in 2005.



**QS News Awards 2005**  
100 leading organisations in the UK and Ireland have been recognised for their achievements in 2005. The awards are presented in 15 categories, including Best Overall, Best Customer Service, and Best Innovation. APC Coach Limited is proud to have been nominated for Best Customer Service in the 2005 awards.

### Real world and APC - do you have the right fit?

The real world and APC - do you have the right fit? This is a question that many candidates ask themselves when considering a career in the APC industry. It's not just about the salary and benefits, but about the fit between your skills, experience, and the demands of the role. APC Coach Limited is committed to finding the right fit for every candidate, ensuring that they have the opportunity to thrive in their new role.

### What you can expect from us

At APC Coach Limited, we offer a range of benefits and opportunities for our employees. We are committed to providing a supportive and challenging work environment where our employees can grow and develop. Our benefits include a competitive salary, a comprehensive benefits package, and the opportunity to work on some of the most exciting projects in the industry.

### Construction's last word on Wembley

Construction's last word on Wembley: The Wembley Stadium project has been a landmark achievement for the construction industry. It has showcased the skills and expertise of the industry's leading professionals and has set a new standard for large-scale construction projects. APC Coach Limited is proud to have supported the project and to have provided the services and support that were needed to bring it to completion.

### Calling all APC candidates: Win a free place on a coaching course

Calling all APC candidates: Win a free place on a coaching course. APC Coach Limited is offering a free coaching course to all candidates who are applying for APC roles. The course is designed to help candidates develop their skills and prepare for the APC interview process. It covers topics such as resume writing, interview techniques, and the APC interview process. To apply for the course, please contact us at [admin@apccoach.com](mailto:admin@apccoach.com).



## Getting through the APC

It's not simply a case of ticking boxes, says Alison Pines, who takes us through the key aspects of how to get the most out of supervisory meetings.

**Getting through the APC**  
It's not simply a case of ticking boxes, says Alison Pines, who takes us through the key aspects of how to get the most out of supervisory meetings. The APC interview process is a rigorous one, and it's important to be well-prepared. This includes understanding the role, the company, and the industry. It also involves demonstrating your skills and experience, and showing that you are a good fit for the role.

### OS awards 2005

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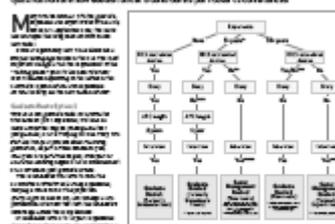
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## Plotting your new APC route

Following the RICS news of the APC, Alison Pines looks at which route to the qualification is now the most sensible and how to get the most out of it.



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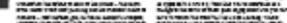
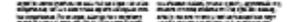
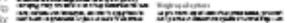
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## **Programme Master Coach: Alpesh Patel BSc MSc DipBX DipBC MRICS FCIOB**

- ▶ Former RICS APC Assessor's Trainer (Team of 3 training 2000 Assessors)
- ▶ Former RICS APC Monitor's Trainer (Exclusively trained 70 Monitors)
- ▶ Former RICS APC Monitor
- ▶ Active RICS APC Chairman for Graduate Route 1, Graduate Route 2, Graduate Route 3 and Adaptation Route 1
- ▶ Active RICS APC Assessor for Graduate Route 1, Graduate Route 2, Graduate Route 3 and Adaptation Route 1
- ▶ Active RICS APC Chairman for Senior Professional Route
- ▶ Active RICS APC Assessor for Senior Professional Route
- ▶ Active RICS APC Chairman for International Written Submissions route for all Routes
- ▶ Active RICS APC Assessor for International Written Submissions route for all Routes
- ▶ Former RICS ATC Chairman (Route replaced by AssocRICS)
- ▶ Former RICS ATC Assessor (Route replaced by AssocRICS)
- ▶ Active RICS Faculty Alternative Designation Assessor
- ▶ Active CIOB Course Accreditation Visiting Panel Member
- ▶ Former CIOB PDP Assessor
- ▶ Active Member of a team of 6 chosen by the RICS as the global APC Pathway Technical Review Panel (think tank providing guidance on the interpretation of the technical competencies for all RICS APC Chairmen, Assessors, Doctors, RTA and Assessor Trainers) - output delivered included APC Faculty Pathway Guide and AssocRICS Faculty Pathway Guide
- ▶ Active Member of the RICS "Black Book" Technical Steering Group (team of 6 chosen by the RICS as the group organising and planning the preparation of the Faculty's substantial guidance (minimal technical standards) document mapping out the QS profession as previously set out in the RICS Construction Handbook
- ▶ Active Member of the RICS Employers Forum (consisting of RICS staff, Faculty Director, and RICS APC/Education Managers and a host of a cross section of all Employers (small to large consultants, contractor, end clients etc..and RICS Partnership University representatives). The aim being to discuss topical issues and concerns in education and training of Surveyors.
- ▶ Qualified Business Performance Coach (Diploma in Business Coaching)
- ▶ Qualified Business Excellence Consultant (Diploma in Business Excellence)
- ▶ Qualified Trainer (Membership of the Chartered Institute of Personnel & Development – CIPD)
- ▶ Experienced Chartered Surveyor (experienced Quantity Surveying/Project Management/Facilities Management)
- ▶ Experienced Chartered Builder (Fellow CIOB)
- ▶ BSc Degree in Surveying and MSc from Strathclyde Graduate Business School
- ▶ Former University Lecturer for 12 years in Surveying/Project Management/Facilities Management, Kingston University
- ▶ Guest Lectured at various University's including Cambridge
- ▶ Former External tutor for the College of Estate Management
- ▶ Former Principal Trainer for Grosvenor Training
- ▶ Delivered series of courses for various organisations including The CPD Foundation, RICS, BIFM etc..
- ▶ Participant on Grand Design Live 2006 for RICS
- ▶ Best Training Initiative runner up for QS News Awards 2005 and 2006
- ▶ Total work experience of 25 years in Surveying/Project Management/Facilities Management with Cyril Sweett, Bucknall Austin etc..
- ▶ Former Director of Management Consultancy, Genesis Business Solutions Ltd
- ▶ Regular contributor to APC Articles in various journals including QS News, RICS Construction Bulletin, RICS Website ([www.rics.org](http://www.rics.org))
- ▶ Currently providing Company APC In-house support for 500 Candidates, their Supervisors, Counsellors and Employers at various firms around the globe as Director of APC Coach Ltd (England, Wales, Scotland, Dubai, Abu Dhabi, Oman, Qatar, India, USA)

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## Introduction APC Master Coaching



As you approach the commencement of your APC period or if you are at some stage of the process, or indeed at the final interview stage, you will have already discovered that the APC is a highly demanding and rigorous process to RICS professional qualification. It is because of this that it is probably one of the most highly respected professional qualifications of all in the field of Construction and Property in the world.

Our RICS APC Master Coaching takes Candidates all the way from initial registration for the APC to the actual final interview. Essentially we "Coach" Candidates all the way throughout the 24 month period via various Activities outlined in this leaflet.

Our research has showed that while Candidates have been successful in gaining the appropriate knowledge via a combination of their academic studies and their workplace experience, they and their Supervisor's and Counsellor's find it difficult to actually understand the APC in its entirety. We have also discovered that the Candidates and their Supervisor's and Counsellor's are extremely busy in the workplace and find it difficult to keep a grip on the timing of the various processes, procedures and documents required for successful Chartership.

This is where our APC Master Coaching actually makes a tremendous difference and as any client will tell you, it saves time and money to take professional advice from an expert. We actually "hold the hand of the Candidates" and "push" them through the APC process and to successful Chartership.

Traditional course providers or many existing Company In-House schemes simply offer long winded "lecturers" on various topics but fail to tackle all the details of the entire APC process. Rather than "lecturing" Candidates as to what the requirements of the APC are, we actually "Coach" them through the entire process at a detailed technical level, as if we were their complete one to one in-house company resource.

We have made sure that in devising this Master Coaching programme, we have chosen the very best to deliver it. So we have chosen Alpesh Patel - "Guru" (Master) of APC, Master of Quantity Surveying/Project Management, Master "teacher" as a Coach. You will have seen some of the statements from previous Candidates who have benefited from Alpesh's style of APC Coaching. Doesn't this speak for itself?

Whether you are an Individual or a Company Personnel looking for support provision, you will see that what we offer is unrivalled in the marketplace and sets the benchmark that no other provider can match - exceptional quality, exceptional value for money, expert and yet simple to absorb APC Coaching. Ask yourself this question - why would APC Candidates from all types of firms including the "larger firms" be as fulsome and supportive as you can see in the Testimony section below !!! Simply because we actually are the very best. We have even Coached people who are now APC Assessor's and APC Doctor's. Doesn't this speak for itself:

### **Harvey Mason BSc DipSurv MSc FRICS FCIQB FCIARB, Chartered Arbitrator and Adjudicator, UK.**

"When I first met Alpesh about 7 years ago I had just been deferred in the final interview for the third time. I was attempting to obtain my corporate membership as a mature applicant and had been in self employment as a sole trader for many years. Alpesh went to a great deal of trouble to evaluate my situation both academically and professionally and assisted me in preparing for my fourth attempt which I passed. After being in membership for 5 years I approached Alpesh to assist me in my application for fellowship. With his guidance I was admitted to fellowship on my first application. He encouraged me to take on the role of APC Doctor for mature applicants and I continue with that role. I have also become an APC assessor, a role I thoroughly enjoy and regularly bump into Alpesh. I would readily recommend his services to anyone interested in passing the APC interview or applying for fellowship"

## Details of Activities



### ▶ APC Induction



### **Group Face to Face Coaching**

Following enrolment onto our programme, the Candidate, his/her Supervisor and Counsellor will be invited to attend a One day Induction Coaching Session that will give details about as well as practical and real examples of the following

- ▶ RICS Guides/Documents
- ▶ The APC – Introduction
- ▶ Entry Routes
- ▶ Timeline
- ▶ Registering for the APC
- ▶ RICS Pathway Guides v Employer's Structured Training Scheme
- ▶ Objectives
- ▶ Stakeholders
- ▶ Keeping records
- ▶ Diary
- ▶ Supervisor Progress Report
- ▶ Counsellor Progress Report
- ▶ Candidate Declaration Form
- ▶ Checklist of Documents
- ▶ Achievement Record
- ▶ Development Record
- ▶ Education and Membership Record
- ▶ Experience Record (max 7000 to 8600 words depending on Faculty)
- ▶ Critical Analysis (max 3000 words)
- ▶ Final Assessment Stage
- ▶ Final Assessment Interview
- ▶ After Interview Day
- ▶ Appeals
- ▶ Supervisor's and Counsellor's role
- ▶ Competency based assessments
- ▶ Standards of competency
- ▶ Responsibilities of a Supervisor
- ▶ Responsibilities of a Counsellor
- ▶ Carrying out assessments
- ▶ Carrying out judgments
- ▶ Giving Candidates feedback
- ▶ Supporting Candidates
- ▶ Supervisor/Counsellor Skills
- ▶ Mock Supervisor/Counsellor meetings
- ▶ Mock Final Candidate Interview

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## ► Professional Development (CPD)



### Group Face to Face Coaching (several)

The Candidates will be invited to a series of regular Professional Development (CPD) that not only meet the RICS requirement of the number of hours, but also conveniently delivered under each of the RICS competencies so that the learning itself can be self evaluated through the regular Supervisor/Counsellor meetings and can fill the known gaps in the knowledge of the candidates "off the job" where he/she has not been able to gain the knowledge via "on the job" experience. The Candidate, Supervisor and Counsellor are reassured that all the necessary "CPD" is gained from one source and that it is at the appropriate level of the APC requirements, without having to evaluate and hunt around for other CPD provision. Typical areas (grouped under competencies) that will be covered for the ongoing sessions will include Mandatory and Technical Competencies. For eg for the QS and Construction Faculty it may cover (PM/BS vary):

- Conduct rules, ethics and professional practice
- Client care
- Communication and negotiation
- Health and safety
- Accounting principles and procedures
- Business planning
- Conflict avoidance, management & dispute resolution procedures
- Data management
- Sustainability
- Teamworking
- Design economics and cost planning
- Contract practice
- Construction technology and environmental services
- Procurement and tendering
- Project financial control and reporting
- Quantification and costing of construction works
- Contract administration
- Risk management

## ► Monthly or Quarterly Assessments and/or Coaching



### One to One Face to Face Coaching

As the Candidate settles down, progressing towards the timeline, the culmination of "on the job experience" and "off the job" Professional Development will require particular monitoring/management and the Supervisor/Counsellor will need to ensure that by careful Mentoring/Tutoring/Coaching the Candidate has built up sound understanding of the full breadth and depth of all the Mandatory and Technical Competencies from initial inception of service to Final Certificate (in the case of QS's) as the RICS Pathways Guides. We will undertake either on a monthly or quarterly basis this role on the Supervisor/Counsellors behalf, ensuring that not only does the Candidate understand the technical nitty gritty of their chosen route but also advise the Supervisor/Counsellor of the outcome by also undertake the quarterly assessment required under the Structured Training Agreement on their behalf and also ensure that they and the Candidates have all the paper-trail up to date on a regular basis and hence discharging everybody's obligations to ensure that the Candidate is on track and regularly prepared and assessed in readiness for the final assessment.

## ► Final Assessment Readiness



### One to One Face to Face Coaching

We will undertake a basic assessment of the candidate's readiness to sit the Final Assessment in conjunction with his/her Supervisor/Counsellor's observations via a short face to face assessment, prior to them and their employers making a commitment to applying for the Final Assessment.

## ► Final Assessment Application and Submissions



### Group Face to Face Coaching

Following the decision to proceed to final assessment, the Candidate, will be invited to attend a One day Final Assessment Submission Session that will give details about as well as practical and real examples of the following

- Application to sit the Final Assessment
- Completed Mark sheets
- Candidate Declaration Form
- Checklist of Submission Documents
- Achievement Record
- Development Record
- Education and Membership Record
- Experience Record (max 7000 to 8600 words depending on Faculty)
- Diary
- Supervisor Progress Report
- Counsellor Progress Report
- Critical Analysis (max 3000 words)

## ► Final Assessment Application and Submissions



### One to One Telephone/Email Coaching

Following attendance at the session, we will help the candidate with the completion of the actual application forms and enclosures via telephone/email. We will work with the candidate via telephone/email to ensure that the documents for submissions are produced and checked to make sure they meet the requirements of the APC

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## ► Final Assessment Critical Analysis Presentation



**Group Face to Face Coaching**

We will invite the Candidate to a One day Coaching Session to ensure that the Critical Analysis Report is turned into a presentation sufficiently to meet the requirements of the RICS and by giving details about as well as practical and real examples of the following

- Critical Analysis Presentation aims
- Inclusion of items
- Structuring
- Introduction
- Bullet pointing Key issues
- Concluding
- Presentation impact on Assessors
- Message impact on Assessors
- Words used
- Vocalisation
- Body Language
- Visual Aids/Memory Joggers
- Handouts
- Dress code
- Timing/Venue
- Barriers to presentation
- Preparation & Practising
- Etc..etc..

## ► Final Assessment Critical Analysis Presentation



**One to One Face to Face Coaching**

Following attendance at the session, we will help the candidate with the completion of the exercise to turn the Critical Analysis into a presentation via a short face to face session. We will work with the candidate via actual mock run's of the Critical Analysis to ensure that they are ready for the presentation at the real interview.

## ► Final Assessment Interview Preparation



**Group Face to Face Coaching**

We will invite the Candidate to a session that will prepare them sufficiently for the technical Questioning and Answering at the Final Interview. For instance the QS Faculty candidates will be dealing with issues such as (differs for PM and BS):

- APC aims
- Professional conduct and ethics
- Appointment
- Design team, duties and responsibilities
- Feasibility budgets
- Approximate estimates
- Cost plans
- Pre-tender estimates
- Cashflows
- Contract strategy and documents
- Tendering methods and procedures
- Examination and reporting on tenders
- Procurement systems and procedures
- Forms of contract strategy
- Value management
- Life cycle costing
- Risk management
- Insurances
- Variations
- Interim valuations
- Interim certificates
- Dayworks
- Provisional sums
- Fluctuations
- Financial/Cost Reports
- Partial possession
- Sectional completion
- Practical completion
- Retention
- Loss & expense claims
- LAD's
- Acceleration
- Defects & making good
- Final accounts
- Warranties
- Performance bond
- Guarantees
- Dispute resolution
- Capital allowances
- Determination
- Insolvency
- CDM regs
- Etc.. etc..

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## ► Final Assessment Interview Preparation



One to One Telephone/Email Coaching

Following attendance at the session, we will help the candidate with an extensive question/answer on a daily basis, which will include peer assessment to ensure that they are prepared for the fiercest APC Assessor.

## ► Mock RICS Final Interview



One to One Face to Face Coaching

Here we will undertake a full face to face mock interview with the candidate to ensure that having gained the requisite knowledge and having prepared for the final interview, they are able to undergo the "interrogation" of very able and knowledgeable Assessors. A thorough feedback of the mock interview will be given to the candidate, together with advice on areas of strengths and weaknesses.

## ► Feedback - Following the real Interview



One to One Telephone/Email Coaching

We will undertake a thorough feedback of the real interview via telephone and/or email with the candidate. Notes will be taken by the candidate to ensure that they are able to reconcile a referral report should the inevitable happen.

## Sample of SOME of the testimony from previous 2000 APC Candidates Coached:

- **Peter Cummings BSc (Hons) MRICS - Associate Director, Turner & Townsend Cost Management, London, UK.** "Completing the APC whilst managing an ever expanding workload was a daunting prospect for me. With Alpesh's understanding of the entire APC process, he was able to focus my time and effort to ensure I gained the maximum benefit from exercises undertaken. The coaching, revision material and guidance provided by Alpesh was invaluable and a major contributing factor in my successful completion of the APC"
- **Matt Dunn BSc (Hons) MRICS MAPM MaPS - Director, Bond Davidson Partnership, Esher, UK.** "I originally used Alpesh to Coach me through my Chartership. Alpesh has now been providing APC coaching and CPD training for the staff at Bond Davidson now for approximately 3 years. In that time he has used his extensive understanding of the APC process to guide several of our staff successfully through their APC first time. Alpesh deserves the credit for achieving this 100% result. Alpesh's approach to the APC and his training programme, together with his contacts at the RICS have not only ensured the 100% success rate but he has also delivered these results with a minimum amount of down-time for the staff and their managers, which is essential in a competitive commercial environment. We are continuing to use Alpesh's services and look forward to maintaining the success rate"
- **Harvey Mason BSc DipSurv MSc FRICS FCIQB FCIArb, Chartered Arbitrator and Adjudicator, UK.** "When I first met Alpesh about 7 years ago I had just been deferred in the final interview for the third time. I was attempting to obtain my corporate membership as a mature applicant and had been in self employment as a sole trader for many years. Alpesh went to a great deal of trouble to evaluate my situation both academically and professionally and assisted me in preparing for my fourth attempt which I passed. After being in membership for 5 years I approached Alpesh to assist me in my application for fellowship. With his guidance I was admitted to fellowship on my first application. He encouraged me to take on the role of APC Doctor for mature applicants and I continue with that role. I have also become an APC assessor, a role I thoroughly enjoy and regularly bump into Alpesh. I would readily recommend his services to anyone interested in passing the APC interview or applying for fellowship"
- **Luciano Gandini BSc (Hons) MAPM MRICS - Project Controller, Vodafone, Technology Operations, Hayes, UK** "Alpesh was recommended to me by a consultancy who themselves were using him to set up a structured training programme. I had been seeking to become chartered for sometime though always found it difficult to establish a suitable route that complimented my work experience and learning objectives. Alpesh drew upon my experiences, bringing to my attention important achievements in my career and current employment which would be relevant to my training. His experience and knowledge of the APC process, along with his coaching style gave me the confidence I needed and thanks to Alpesh I passed on my first attempt"
- **David Palmer BSc(Hons) ACIArb MRICS - Consultant, Blake Newport Associates, London, UK** "The Preparing your Critical Analysis Presentation & Presenting it course and the follow up Telephone/Email Coaching process we went through was extremely worthwhile, especially as I needed to put quite a bit of work into bringing out issues from the report into the presentation. Having a clear understanding of a suggested structure for the presentation really helped. Excellent. Essential information to guide you into an acceptable format for the presentation. What I found to be essential in light of the seminar was the follow up tailored feedback to my slides that I had prepared and the comments on how to bring the presentation up to standard. Being able to actually perform the presentation to you was a huge assist in coming to terms with the APC presentation element and allowed any wrinkles in the slides to be ironed out. The benefits of having a presentation that you feel comfortable with will now allow me to concentrate on revising further for APC questions. In short I think the concept that we went through together was extremely beneficial to my APC preparation and would strongly recommend it to any APC candidate. Thanks again for all your help, without it I would have gone into the whole APC day entirely unprepared. Many thanks for all your help up to the APC day yesterday. Needless to say I could not have reached the position I was in on the day without your help in the form of the coaching courses and the presentation assistance you gave me. As part of the training process for Blake Newport I am detailing my experience up to the APC day to hopefully assist the candidates following me. It goes without saying that I will strongly recommend attendance to your coaching courses as part of the APC preparation process. From a personal point of view I certainly intend to keep in touch and wish you all the best in development of the APC coaching course(s)"
- **Nicholas Jones BSc(Hons) MRICS - Senior Construction Surveyor, Denbighshire County Council, Denbigh, UK** "Excellent. Better than

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CPD Direct's APC Workshop. The email questions sound useful/good idea. The e-mailed Q&A session is proving to be an excellent revision tool and helps to structure my answering. Feedback on the One Full-day face-to-face course: As mentioned before, it was a very useful day and a much better course for QS's than that of your competitor "CPD Direct Ltd James Curran", as their course tended to be more generic and yours is specifically aimed at the QS. Your course also revealed to me that a candidate needs more emphasis on the Client's point of view/benefits. Some very useful revision topics were suggested. The demo of a typical presentation also gave me a few pointers, even as an experienced candidate who has been through the process twice before and previously "passed" the presentation element. I will certainly be recommending your course to one of my colleagues who is about to apply for the APC. In my opinion the course was excellent value, especially with the free e-mail bolt-on course. The length of the course was also about right. Feedback on the Full-day Equivalent Learning (e-mail questions): The e-mailed Q&A session proved to be very stimulating and thought provoking - overall an excellent revision tool and it has helped to structure my answers. It was also extremely interesting and useful to see the different angles adopted by some of the respondents who were from different sectors."

- ▶ **Tony Dowle FCIOB MRICS MCIARB MAICA (Registered Adjudicator) - Managing Director - Ellmer Construction London, UK** "I thought I was doing quite well in my effort of managing my time and taking the Experienced Route to RICS membership but when it came to the Critical Analysis I found that I knew the issues but could not structure them into a clear and timely presentation. In only a few hours over a couple of meetings and with the assistance of his e-mail Q&A's Alpesh was able to fully prepare me for my APC Critical Analysis Presentation and Questions with confidence and with the minimum disruption to my daily schedule. His input had a definite bearing on my passing first time. I learnt a lot in a short period and will now be seeking to use Alpesh as part of our business training programme going forward"
- ▶ **Henry Mgbazeh BSc (Hons) MRICS - Senior Consultant, Cyril Sweett Consultancy, London, UK.** "The APC Coaching I received from Alpesh was structured and professional, covering a plethora of subject matter to facilitate the knowledge, technical and cpd necessary to fulfil the APC criteria. It has provided me with a good understanding not only for APC purposes but has also enabled me to develop my career further"
- ▶ **Gavin Pritchard BSc (Hons) MRICS - Divisional Commercial Manager, Balfour Beatty Civil Engineering, Balfour Beatty plc, Croydon, UK.** "We acquired the services of Alpesh in the summer of 2002. Personally he provided much assistance during the time that I successfully undertook my APC. The extensive knowledge and understanding of the APC process that Alpesh has at his fingertips is providing considerable support and guidance to the administration of our RICS approved training scheme. We are now working with Alpesh to share his vast knowledge with our commercial staff through a series of workshops and one-to-one coaching sessions. He is currently working with us and more than 20 of our commercial staff all of whom are at varying stages of the APC"
- ▶ **Michael Toussaint BSc (Hons) MRICS - Director CEM & Partners, London, UK.** "After having failed my APC in 2000, I recall coming away a little confused about what I actually needed to know in order to pass. Unfortunately the professionals around me at the time had long sat their APC and were not up to speed with current issues. Subsequently and with no help and direction, I lost confidence and at one stage doubted whether I would ever sit the APC again. Eventually, and after recommendation via a close friend who had been coached by Alpesh and had successfully gained chartered status, I plucked up the courage to commission Alpesh to undertake one on one coaching in 2003. After the first month of coaching by Alpesh, I developed a structured way of dealing with various areas that I had little practical experience of. Through working closely with Alpesh, I developed a greater awareness and understanding of clients expectations of a Chartered Surveyor, greater confidence, and above all, a sense of personal satisfaction and gratitude to Alpesh. His breadth of knowledge and style of coaching has proved invaluable to me and I would not hesitate in recommending him to anyone"
- ▶ **David Drew BSc (Hons) MRICS MCIQB MAPM MaPS - Managing Director, Drew Consulting Ltd, London, UK.** "Alpesh successfully saw me through to full membership of both the RICS and CIOB, both qualifications being achieved at the first attempt. His approach to exam and interview training is a pragmatic one based on a detailed knowledge of the requirements of the governing bodies. He continues to help me with my CPD and I would have no hesitation in recommending his services to anyone"
- ▶ **Andrew Salt BSc (Hons) MRICS - Regional Property Specialist Advisor, Vodafone, UK** - Following an introduction to Alpesh in June 2005 via a colleague in Vodafone, I started a course of sessions which ended in my passing the APC in April 2006 (via the Senior Professional Route) within 9 months. In my 11 years of post degree experience, I have found that Alpesh's understanding of the APC and RICS is second to none. He has not only enabled me to get through the APC interview but has expanded my perception of my own professional/management abilities by viewing them through various RICS backgrounds - not just Commercial

Property but Quantity Surveying and Project Management also. For APC purposes, I would not recommend anyone else apart from Alpesh.

- ▶ **Mark Tims BSc (Hons) MRICS - Senior Quantity Surveyor, Bond Davidson, Esher, UK.** "I was first introduced to Alpesh over three years ago. He was able to steer me through the APC process following nearly seven years of never quite getting around to it. Whilst I already had a reasonable understanding of the subjects necessary to pass the APC, his input enabled me to take a more structured approach and concentrate on the key issues. His enthusiasm and wide depth of knowledge has proved invaluable, not only for passing the APC, but also for my longer term professional goals"
- ▶ **Carl Sutton BSc (Hons) MRICS - Senior Quantity Surveyor, WT Partnership, Auckland, New Zealand.** "The APC coaching provided by Alpesh was invaluable and greatly assisted me in becoming a Chartered Surveyor. Alpesh's knowledge of the APC and his structured training programme enabled me not only to pass at the first attempt but also to fulfil a life time ambition to work in New Zealand"
- ▶ **Stirling Porter BSc (Hons) MRICS - Senior Quantity Surveyor, GB Fitzsimon LLP, London, UK.** "Alpesh has been providing my firm with APC coaching for nearly seven years and has successfully guided a number of our graduates through to Chartership status. I personally benefited from his extensive knowledge of both the Construction Industry and the APC process, finding his practical and flexible approach to coaching of great benefit. His extensive understanding of the RICS enables him to be at the forefront of the APC process and structure his service accordingly, ensuring maximum benefit from his time. As well as one to one coaching sessions, Alpesh's approach enables the APC candidate to study in his own time and avoid costly and inconvenient down time. Alpesh has also been providing my firm with CPD training and Strategic Construction Business Advice"
- ▶ **Rene Lim BSc (Hons) MRICS - Quantity Surveyor, Taylor Woodrow Construction, Bournemouth, UK** "Excellent. Very informative. Best APC Training Coach! Have already recommended to friends and colleagues. I think the email question and answer things that follow the course daily are brilliant. I can honestly say I do know background to most questions, these exercises do help me to open my mind up to see how the other APC candidates will tackle these questions and most importantly learn from the others. I have been to quite a few APC courses and only yours really helps you to choose topics. I am glad to say I passed the interviews. I think if I had been to your coaching before, I would not have got referred in the first place... anyway, I am still very very excited... I have already recommended your course to a number of my colleagues and friends... Many thanks, really appreciate and learnt a lot from you."
- ▶ **Jason Sheard BSc (Hons) MRICS - Senior Cost Planner, Balfour Beatty Construction, Manchester, UK** "Excellent. Coverage of the topics was excellent. Follow up Questions & Answers session good idea. Very focused. I thought that the preparation day in October was excellent in terms of material content, timing (5 weeks before the assessment day was perfect) and motivation from yourself. In addition the follow up questions and answers are an inspired idea and definitely benefited my preparation. I've spoken to people who have been on other courses and they were surprised at the level of post course activity with yours. I cannot recommend the course highly enough and have told friends and colleagues who are sitting the final assessment within the next 12 months to get in touch. For the nominal fee it was a bargain"
- ▶ **Robert Fraser BSc (Hons) MRICS - Senior Surveyor, Currie & Brown, London, UK** "I passed! I'm well chuffed. As I mentioned your training sessions were excellent and prepared me well for the interview. Thanks once again"
- ▶ **Lloyd Russell BSc (Hons) MRICS - Senior Cost Manager, McBains Cooper, Windsor, UK** "Managing both work pressures and the APC process is a fine balancing act. Alpesh fully understands professional commitments and engineers a structured training programme to suit. Alpesh has an extensive knowledge of both the APC and construction in general and as a result is a fantastic mentor. I found the one to one sessions very rewarding as this covered the full depth and breadth of knowledge required against each competency as well as relating everyday quantity surveying tasks as a means of applying the knowledge in practice. I found the Q&A sessions and quarterly assessments invaluable as it highlighted levels which had been achieved and focused on areas that required further attention. The support received during my critical analysis, presentation and interview was outstanding. The attention to detail and extensive knowledge of the assessment process that Alpesh has is a real advantage. The revision questions leave no stone unturned and the coaching of answers was of great assistance allowing me to provide concise structured responses tailored to suit the assessors expectations. All in all I found the whole APC process with Alpesh very rewarding and I would have no hesitation in endorsing Alpesh to both friends and colleagues. On a personal level I would like to thank Alpesh as he has given me an inner confidence and moulded me into a professional chartered surveyor. The knowledge that I have gained will remain with me for my entire career. Thank you once again"

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- ▶ **Dermot Gilroy BSc(Hons) MRICS - Cost Manager, Canary Wharf Contractors, London, UK** "Excellent. Very informative. Thankfully I passed the assessment. I would like to thank you personally for your help. The courses help me focus on the important issues and ultimately help me to pass. I will not hesitate to recommend your services to friends and future work colleagues and maybe in a few years time to my team of junior quantity surveyors. Thanks again"
- ▶ **Mark Smith BSc(Hons) MRICS - Cost Consultant, Sense Cost Consultancy, Manchester, UK** "Excellent. Through and the delivery was excellent. Like the size of the group (felt more personal). Thanks for Saturday, I found it very useful"
- ▶ **Alan Donald BSc (Hons) MRICS - Building Surveyor, Currie and Brown, London, UK** - "The APC is a challenging process which requires a large amount of effort by the candidate. Alpesh was able to guide me through each stage of this process in a logical and informed way. His unique style appears intimidating at first but on reflection he has an excellent way of highlighting your strengths and weaknesses so as to structure your APC studies. The Building Surveying route requires considerable technical knowledge, however, Alpesh was able to provide a wide ranging level of experience in reviewing all of my competencies. As a result I left the Final Interview feeling confident in that I had covered the correct breadth and depth of answers which I provided to the panel. I would recommend Alpesh to any potential APC candidate"
- ▶ **Pradhis Maharaj BSc (Hons) MRICS - Quantity Senior, Franklin and Andrews, London, UK** "Excellent. A well presented course that highlighted topics within the competencies. I would recommend this course to candidates currently doing their Interim Assessments & preparing for their Final Assessment. Thank you very much for your assistance. The one day session and the follow up questions were very helpful. Again, thanks for the support. I received a pass. Many thanks for your help in preparing me for the Assessment"
- ▶ **Will Clayton BSc (Hons) MSc MRICS - Senior Quantity Surveyor, McBains Cooper, London, UK** "The one-to-one coaching that Alpesh provides is quite simply excellent. He guided me through the breadth and depth of knowledge required for each competency and rigorously questioned me on every topic until the model answer became second nature. His coaching style taught me to answer each question in a comprehensive manner, so that during the assessment the assessors were fully aware of my ability at an early stage. Hard work is obviously required, however that was all worthwhile as with Alpesh's assistance, difficult areas became much easier to understand. His regularly assessments allowed me to focus more on certain areas during my development and the "readiness" and "mock interview" were invaluable. I have been on other APC preparation courses in the past, and there is no comparison – Alpesh is top of Champions League! The manner in which he prepared me for the final assessment – including the format of the day and even where each of the rooms were located – was first class and certainly helped to settle my nerves. That allowed me to focus on my presentation and how I would answer the questions. Everything we covered in the coaching sessions came up on the day and I got to the stage where I was wishing certain questions would be asked because I knew the answer. As I was so well prepared, the final assessment was nowhere near as daunting as I had expected, and it didn't even come close to an Alpesh grilling! How he knows so much about the subject is beyond me, but anyone who gets the opportunity to share that knowledge and experience should grasp it with both hands and count themselves lucky. With Alpesh's one-to-one coaching it will be hard to fail your APC."
- ▶ **Kevin Houlihan BSc (Hons) MRICS - Quantity Surveyor, AYH, London, UK** "Saturday was very helpful so thanks again. Once again, thanks for help on the course and with the email questions. Having the questions was useful during revision"
- ▶ **Kirstie Saxton BSc (Hons) MRICS - Taylor Woodrow, UK.** "Last night I received confirmation from the RICS that I have passed my APC examination and I am now a Chartered Quantity Surveyor. I would like to thank you for the guidance and support you have given me through the training period and the run-up to the final assessment"
- ▶ **Martin Ketteridge BSc (QS), MRICS, PMAQS, AA Arb, AHKIS - Commercial Manager – Costain Building & Civil Engineering Limited, North Point, Hong Kong** "As a general rule I despise gratuitous thank you's but this is a very special event for me. Being based in Asia I was bounced around from professional institutions once the RICS pulled out of Hong Kong following the end of colonial rule in 1997, the Hong Kong Institute of Surveyors was run as a Gentleman Surveyors club that didn't embrace us Contractor types & with a pass rate of 11% on the entrance exam the odds were to heavily stacked against me. I Relocated to Taiwan in 2005 & the RICS came back on the radar, got all my diary signed off & submitted what I thought was the greatest critical analysis pointing out all the contractual flaws in the Engineer's position & submitted with huge expectation. Two months later received the news – referred. Threw all my notes in the bin & became very disillusioned with the whole thing. By chance I bumped into an ex-colleague who said that his employer in the UK used some consultant for the whole APC period & I began to imagine being back at stage 1 of training again. Anyhow logged onto

apccoach.com & got in touch with Alpesh expecting the usual consultant's promises & exorbitant fees. When I saw the cost I was shocked but it was explained as being the only money I would pay until I was successful! I considered that for the guarantee of fee until successful would be a loser for him since I needed much more assistance than he could ever handle.....but at least I'd get my monies worth. Emailed Alpesh & we came up with a reasonable strategy based on my extensive experience which involved a lot of communication with the RICS & on some occasions asking the RICS to justify their position. To my surprise the RICS approved my transfer to Graduate 3 & with Alpesh's guidance came up with a reasonable Critical Analysis & Experience Statements. That was it, save for a 6 month sojourn where I didn't do anything, submitted & passed. I recommend Alpesh to anyone now who has complaints about the RICS & having seen all his RICS Assessor & Training experience by him its like having a man on the inside at the Institution – he knows the rules and processes & the application of these & personally the most gratifying thing about it all was he was there fighting on my behalf & putting my best case forward. His nitty gritty QS knowledge was also useful when he "grilled" me on my submission documents. Mission accomplished with thanks. I only wish I'd known of you about 8 years ago"

- ▶ **Timothy Atmore MRICS – Commercial Manager, Taylor Woodrow. UK.** "I am delighted to announce that I am now a Chartered Surveyor. May I take this opportunity to express my sincere thanks and appreciation for the support and help and guidance that has made this possible. Thanks once again"
- ▶ **Jennifer Sharp BSc (Hons) MRICS - Senior Quantity Surveyor, Jones Lang LaSalle, London, UK** "Through Alpesh's structured training sessions leading up to the final assessment, I was able to focus my study on specific requirements to fill gaps in my knowledge. From this I was able to gain the depth and breadth of knowledge to go forward to the final assessment. The interview itself went well - there were no unexpected questions or shocks, certainly nothing which Alpesh hadn't already asked me in a training session or mock interview. I was delighted to find out that I had passed - many thanks Alpesh!!"
- ▶ **Kieran Adair BSc (Hons) MRICS - Associate, Edmond Shipway, Birmingham, UK** "Excellent"
- ▶ **Ed Rothwell BSc (Hons) MRICS - Senior Surveyor, McBains Cooper, London, UK** "Many thanks for all your help and tuition in preparing me for my APC final assessment! I found the one-to-one assessment, question and answer sessions and mock interview invaluable in making sure I was aware of what to expect on the day and went into my interview well prepared. It was your through constant motivation and encouragement that I was able to make the final push towards achieving chartered status. Thanks once again!"
- ▶ **James Anderson BSc PGDipLaw ACI Arb FRICS, Commercial Manager, London, UK** "I was accepted onto the APC Senior Professional Route but was unable to find any organisation or individual to mentor me through the process. No organisation had the specialist knowledge required to guide me through the presentation of submissions and interview skills required specifically for this route. All the advertised seminars and courses were geared to the graduate routes. I was e-mailed by Alpesh after he responded to a plea I made on the RICS forum. His detailed knowledge of this specific route was invaluable in my gaining an understanding of the submission and interview process. His one to one nonsense approach to mentoring is excellent and highly productive. His understanding of the requirements of this route instils the confidence and knowledge that's not available elsewhere. For anyone considering this route the one to one coaching offered by Alpesh is a must. I have experience of both DeLever and APC Coach and I have to say that APC Coach are streets ahead in terms of the relevant detail they include in their SP coaching, the thorough way they cover the requisite knowledge, and the continuing support they give to you throughout the process"
- ▶ **Benjamin Anim BSc (Hons) MRICS - Quantity Surveyor, London Borough of Southwark, London, UK** "Very Good. Very educational. Very useful for my APC preparation. Have been able to grasp a lot within the time. You can be guaranteed a pass after this course. Thank you for your support. I can vividly recall your encouraging words when you came into the waiting room that afternoon. Thanks."
- ▶ **Will Hamblin BSc (Hons) MRICS - Quantity Surveyor, Taylor Woodrow, UK** "passed the APC. I'm over the moon. Thanks for all your help"
- ▶ **Kevin McGloin BSc (Hons) MSc MRICS - Quantity Surveyor, Currie & Brown, London, UK** "Excellent course. Sets out the final APC process very well. Gives Structured learning activities to do afterwards. Saturday was excellent. It provided the necessary focus, in a practical way, on what is expected of an APC QS candidate. I would recommend it to anyone. I will also be forwarding your details to Currie & Brown's Training & Development Manager to see if we can take up more of your APC coaching services. I found the 1 day course very enlightening. Without it I wouldn't have focussed on the necessary depth and style of APC questioning that is required. The email Q&A sessions reinforced this focus on the depth required as well as providing good revision material for the areas covered by the questions asked. Just to let you know that I got my

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APC results today, and thanks in no small part to you I have passed. Your guidance re the presentation and questioning was invaluable. One of the assessors at the end of my presentation commented that the "grid / table" method of showing the key issue options was "an excellent way of showing the options". Hopefully, others at C&B will also benefit from your coaching in the future. Thanks once again for all your help"

- ▶ **Gary Allen BA (Hons) MSc MBA MA MRICS - Senior Cost Manager, Jones Lang LaSalle, Leeds, UK** "We all have very busy professional and personal lives, so allowing sufficient study time for the APC will always be hard. Alpesh has a way of simplifying what appears to be a daunting task; and making you concentrate on the areas that are vital to the APC. Don't get me wrong, it's hard work, but Alpesh has a unique way of identifying your weaknesses and strengths and improving them to the next level. On a personal level I would like to thank Alpesh, without our 1 to 1's, phone conversations and email Q&A exchanges I doubt I would passed."
- ▶ **Oliver Cousins BSc (Hons) MRICS - Associate, GB Fitzsimon, London, UK** "Alpesh provided in-house APC coaching to my employer and I found this to be of great assistance at all stages of the APC - from the initial application to ensuring that I made the most of the experience I accrued during my studies through to preparation for the final assessment. At times, the rigours of day to day work can induce candidates to lose focus. Alpesh encouraged me to consider the reasoning behind the QS services I undertook and understand them in a wider context which assisted greatly with my professional development. Having been rigorously tested and questioned by Alpesh during our sessions I was well prepared for the final interview and was successful at the first attempt"
- ▶ **Mark Solomon BSc(Hons) MRICS - Project Surveyor, Trans4m, London, UK** "Very good. Great course last Saturday and learnt loads. I passed - thanks so much for all your help. It would not have been possible without you. I have told my colleague to attend your course. Have to say without your course and guidance I would have struggled to pass the RICS APC interview. The course provided me with the necessary content of information required to pass the interview which included information which I wasn't aware of or had covered at University. That part of the course that I found most helpful was your in depth knowledge of the actual interview process on the day which allowed me to approach the interview with confidence. For those of you who have doubts about undertaking the APC I would highly recommend you attend Alpesh's course to install the necessary confidence to pass. Lastly good luck"
- ▶ **Ryan King BSc (Hons) MRICS - Quantity Surveyor, Taylor Woodrow, UK** "I have today received confirmation from the RICS that I have passed my APC examination and am now a Chartered Quantity Surveyor. Thank you for the guidance and support you have given me throughout studying for my APC"
- ▶ **Ronan Ryan BSc (Hons) MRICS - Senior Surveyor, ROK Group, Crawley, UK** "Very good. Thank you for Saturday's course which I found very informative. I have found these follow up question and answer e-mails very useful, as they highlight potential questions and you learn both by answering yourself and also by reading the answers of others. In general, very useful indeed and well worth continuing next year in my opinion. Again thanks for your help, the mock question proved very useful on the day. Passed ok. Passed ok, many thanks for your help"
- ▶ **Japhet Simon BS (Hons) MRICS - Asst Quantity Surveyor, North crofts, Leeds, UK** "Excellent. I should have attended before my first attempt for the APC. Thanks for the support and coming in to say good luck. You have paved the way forward for me....I have passed, you made a difference this time round. This is the only course that I know that can lead you to a successful completion and pass at your APC. I took the course four weeks before my APC and did a presentation over the phone, Alpesh guided me to successful completion. I went into the interview full of confidence and wished I attended the course on my first attempt"
- ▶ **Mark Laing BSc (Hons) MRICS - Quantity Surveyor, Mcleod Aitken, Aberdeen, UK** "I passed my APC and thank you for all your help. I found your Q&A session very helpful"
- ▶ **Kuda Kadungure BSc (Hons) MRICS - Quantity Surveyor, Barhale Construction, Bushey, UK** "Excellent. A must go for everyone who wants to pass the APC. Its so good, I can't think of any other comments. I'm off to celebrate. Alpesh's seminars are a must go for everyone who wants to pass the APC. Alpesh's trademark, down to earth approach to coaching makes it easy to understand the APC process as a whole and what is expected of you on your Final Interview. I would not hesitate to recommend anyone to attend his seminars because of the obvious benefits! I utilised the services of Alpesh's one to one help during the revision period three months before my APC Final Interview. Alpesh is very approachable and is always there on the other end of the phone to take time responding to your questions. He is a very able and excellent mentor and he is willing to walk with you until the final day of the Interview. His mentorship style and approach instills confidence in you to face the Final Interview panel on the big day. He is an excellent example of what a mentor should be and he inspires you to be the same if you find yourself in a similar role. In short, Alpesh is not only producing successful APC candidates but future mentors who will effectively contribute to the practice of surveying in the construction industry as a whole. Thank you Alpesh,

you assisted me in consolidating my knowledge which enabled me to approach the APC process in an organised manner. I remember going into the Final Interview with confidence. Thanks Alpesh. I give five gold star to your service!! Thanks for your assistance in coaching me through the process and also setting up the brilliant Structured Training Agreement. Also, I appreciate your moral support which was also qualified by a caring attitude towards all of us. I will continuously refer many candidates to you to get the professional assistance I got through your coaching. Wish you the best as you endeavor to promote RICS' cause, here and abroad"

- ▶ **Simon Brookes BSc(Hons) MCIQB MRICS - Senior Quantity Surveyor, Norwest Holst, Derby, UK** "Excellent. I thought the course was presented extremely well. The use of humour was well used to keep the participants interest. I have passed my APC - thanks for your help and support it was invaluable. I thought your course was vital especially the questions as they set me up with a number of answers before the questions were asked. Although it is impossible to cover every possible question I though I had a large percentage of the answers rehearsed before the questions were asked"
- ▶ **Kak Jeang BSc(Hons) MRICS - Quantity Surveyor, Franklin & Andrews, London, UK** "Excellent. Comprehensive and all topics were well covered. Interesting and the session was delivered in an organised manner. The course was such a great help. Really gave me an idea about the forthcoming presentation. I passed my APC. Just want to thank you for all your help"
- ▶ **Gary Hamilton BSc (Hons) MRICS - Quantity Surveyor, DSB Construction Consultants, London, UK** "Excellent. I think I've learnt more about the focus of the APC in one day than in the whole training period to date. It has proved a very useful day as I've re-learned much of what I had forgotten. Condensed. Focused, time efficient learning. Thanks for all your help. The day session was the wake up I needed and the email Q&A was especially helpful. I think I realised how much I was learning through doing them when I went for two mock interviews and nearly all your questions came up"
- ▶ **Steven Sanders BSc (Hons) MRICS - Quantity Surveyor, KHK Group, London, UK** "Excellent. Many thanks Alpesh. I thought the course was extremely insightful. I wish I had attended earlier so I would have been more informed prior to the submissions. Final Assessment does not seem as daunting now. The in-house coaching you are also undertaking for my firm is great and starting to feel the benefits !! Thanks. I received my letter. I have been bestowing the virtues of using a certain Mr Patel all through lunch, so expect some more work"
- ▶ **Ben Wiltshire BSc (Hons) MRICS - Project Surveyor, Baily Garner, London, UK** "Excellent. The humour in the way the course was delivered was excellent and made the day fly-by"
- ▶ **Eric Ewiah Mensah BSc (Hons) MRICS - Project Surveyor, Leslie Clarke, London, UK** "Excellent. I found it very useful and would recommend to others. I will also recommend it to my Employers. That was a breath taken session. It was really useful to me"
- ▶ **Tom Woodsbury-Upson BSc (Hons) ICIQB MRICS, Senior Quantity Surveyor, Franklin & Andrews, London, UK** "Excellent. Would have preferred to have attended earlier in the year as only 7 weeks to final assessment. Thanks for all the help with the course - played a big part. You have plenty of potential customers here at F+A should you continue with the courses! "
- ▶ **William Poole BA (Hons) MRICS - Quantity Surveyor, KHK Group, London, UK** "Excellent. Very detailed and thorough analysis of the breadth and depth of knowledge required. I know which areas I need to revise. The interview went well. The format was followed as Alpesh had described it almost to the letter. I passed! The one day course was the single most useful QS course, never mind APC course, that I've attended. If I ran my own practice, I would send all non-chartered staff on the day course, whether or not they were sitting their APC, simply for the breadth and depth of knowledge and procedure covered. Alpesh's coaching teaches candidates to be confident in their knowledge and to present their answers in the fullest possible way - ensuring that assessors are presented with the candidate's ability, rather than having to seek it out. At least half of the material covered came up in the interview, and the rest would have done if they'd had time! Alpesh de-mystifies the entire process so that on the day, the candidate is concentrating on eliminating any doubt in the assessors' minds that he or she is more than ready to become chartered, rather than panicking about being grilled."
- ▶ **Timmy Lo BSc (Hons) MSc - Senior Quantity Surveyor, Franklin and Andrews, London, UK** "Very good. Thanks for the weekend training, it was an excellent course and will recommend to friends."
- ▶ **Lee Rudderham BSc (Hons) MRICS - Senior Quantity Surveyor, Berkeley Consulting, Surrey, UK** "Excellent. I thought that the course was invaluable in helping me prepare for my final assessment. I only wished I had attended it earlier. Thanks again for all of your advice on Saturday. Many thanks for your help "
- ▶ **Richard Smith BSc (Hons) MRICS - Quantity Surveyor, Balfour Beatty Civil Engineering, London, UK** "Good news, I have passed the APC. Thank you for support that you have offered over the last few years"

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- ▶ **Terry Hawkins BSc (Hons) MRICS, Taylor Woodrow, UK** "As of yesterday I became a Chartered Surveyor and would like to say a special thanks to you for your support. It has been a bit of a slog at times, particularly after my mock interview mauling from Alpesh which, although I definitely didn't relish it at the time, stood me in good stead for the final assessment. I'm glad I haven't got to go through it again!!!"
- ▶ **Seth Leong BSc (Hons) MRICS - Surveyor, E C Harris, London, UK** "Excellent. Saturday was invaluable. Thank you very much. Assessment at Heathrow- Passed! Since enrolling onto the APC, I was overwhelmed by the many requirements set out in the APC guidance notes and RICS website. As such, it was very difficult to appreciate the full scale of requirements especially when trying to achieve a good productive balance with my work commitments. There was a wealth of information floating about and it was time consuming to extract the relevant notes for my APC development. After a little encouragement by a colleague to partake in the APC Coaching day, I decided to attend Alpesh's course and I am pleased that I had done so. In short, Alpesh summarised all the key requirements for the interview in terms of answering questions, the presentation itself and the process of revision all in one day. There were also good handouts and Alpesh pointed us in the right direction. Furthermore, I found the questions and answers that Alpesh unleashed upon us via email every day up to our assessments to be invaluable as some of the questions he asked were repeated in my actual interview as well. I do not hesitate in recommending his course to anyone taking their APC"
- ▶ **Michael Doran BSc (Hons) MRICS - Quantity Surveyor, Sir Robert McAlpine, Hemel Hempstead, UK** "Excellent. Considering the amount of time, very impressed with the amount of material covered. Look forward to dealing with the Q&A emails. I can safely say that if it wasn't for your day course and especially the one to one coaching, there is a strong probability that I would still be repeating the interview. The day course was both intensive and invaluable, doing this a month before the interview proved perfect as it gave me this time to brush up on weak areas through the questions. The coup de grace was definitely the one to one mock interview just prior to the real interview proved perfect at tweaking the responses to the critical analysis. Thanks ever so much will keep recommending you."
- ▶ **Natasha Machtus BSc(Hons) MRICS - Quantity Surveyor, Thomas & Adamson, London, UK** "Excellent. Excellent preparation for the final assessment - wish I'd come earlier. Provided good overview of project work giving insights into areas that might not have been covered otherwise considered. Section of Critical Analysis presentation particularly useful. Would definitely recommend to anyone sitting their APC. I've found the Q&A fantastically helpful in my study - it is a fantastic way of getting to what you know (and don't know). Yes, indeed! I passed. Thanks for all the help - especially the remote Q&A... that was fantastic help, and also a great revision tool!"
- ▶ **Jessica Chideme BSc (Hons) - Quantity Surveyor, Currie & Brown, Milton Keynes, UK** "Excellent. The course was a real eye-opener. Gave me an overview into the breadth and depth required for the final assessment interview. Excellent Course! Thank you Alpesh for Saturday"
- ▶ **Richard Russ BA (Hons) PGDipQS MRICS, Assistant Quantity Surveyor, Northcrofts, London, UK** "Excellent. Excellent presentation. Kept interesting through a long day. Thanks, I found Saturday very useful. And I usually find long course days very hard to stay attentive and even awake in, especially with the early start. I honestly never struggled at all, so that must be a compliment on your presentation. Just to let you know I passed my APC. Thanks a lot for all your help"
- ▶ **Graeme Currie BSc (Hons) MRICS - Quantity Surveyor, Lothian Co-op, UK** "Contrary to my initial feeling, I managed to pass! I would like to thank you for your help throughout the lead up period to the final interview and I would certainly recommend your services to anyone trying to complete the APC process. Thanks again and all the best."
- ▶ **Dan Gosling BSc (Hons) MRICS - Senior Quantity Surveyor, Eric Wright Construction, Preston, UK** "Excellent. Useful content, well delivered. I'd like to take the opportunity to thank you for your invaluable assistance during my APC preparation. I found the Final Interview Preparation course extremely beneficial. It gave me a framework to base my revision around and without it, I think I would have prepared in completely the wrong way. I systematically worked through the information given to us on the day and this gave me great confidence in the interview itself. I also enjoyed the day and found the style and content excellent. The follow-up remote presentation coaching was also invaluable. Again, it gave me a focus and a framework to work to. It also gave me the confidence that I was working to a recognised and acceptable format. I believe that the two courses gave me the best chance of passing the final assessment and would recommend them to anyone sitting the APC. Thanks again"
- ▶ **Ray Maombera BSc (Hons) MRICS - Graduate Quantity Surveyor, Kier Construction, Wigan, UK** "Excellent. The course has been very informative. I now know how these questions should be answered. I am sure this will make it possible to become chartered, as this has increased my confidence. Glad to attend the course before I write my critical analysis. This course will enable me to come up with a presentable critical analysis"
- ▶ **Chelsia Wong BSc (Hons) MSc MRICS - Quantity Surveyor, Balfour Beatty Civil Engineering, London, UK** "Excellent. Very Very good! Covered enough topics. The course on Saturday was excellent and I wish I had done it a year ago. It has put me back on the right track when I do my preparation study. Its very informative covering all the key subjects. Alpesh is able to make APC, which is supposed to be a stressful thing, very interesting. Thanks for Saturday, it was very useful. Alpesh knows the APC requirements inside out. The Q&A session was particularly useful, which gave me an idea of what types of questions would be in the interview and how I should approach them. With Alpesh's coaching, I pass my APC at the first time. Thanks Alpesh"
- ▶ **Shane Whelan BA (Hons) MRICS - Quantity Surveyor, Metronet Alliance, London, UK** "Firstly thanks for all your advise and support during the past year especially the one to one meetings which were invaluable in passing my APC interview first time. I have to give a lot of credit personally to Alpesh for the successful outcome of my APC presentation and interview. Alpesh's attention to detail and meticulous preparation, especially in the few weeks prior to the interview were invaluable and I would say meant the difference between passing and failing my APC first time. In particular his guidance and advice regarding my critical analysis presentation were extremely useful and his concentration on the "breath and depth" of knowledge across the full spectrum of QS practice and theory really helped me to focus and prepare for the interview. Alpesh's extensive knowledge of the APC process also contributed greatly to my APC success. Aside from helping me pass my APC I found the whole coaching process and especially the one to one meetings a great learning process and very useful to me in my day to day role as a senior QS and I have no doubt will benefit my current and any future employer. I would definitely recommend Alpesh's coaching services to anyone preparing for their APC presentation and interview."
- ▶ **Peggy Lee BSc (Hons) MRICS - Cost Consultant, Cyril Sweet, London, UK** "Excellent. Alpesh has done an excellent job. There is a vast amount of vital information - I would like a 2 day course. Just to let you know, I passed!!!! Thank you so much for your hard work, I would not have succeeded without attending your course"
- ▶ **Alister Hufton BSc(Hons) MRICS - Quantity Surveyor, Appleyard and Trew, Cheshire, UK** "Excellent. Thoroughly enjoyable and entertaining. I did enjoy Sat, thank you. I hope it will prove to VERY useful!"
- ▶ **Mark Gilhawley BSc (Hons) - Assistant Surveyor, AYH, London, UK** "Excellent. Has given me a good headstart for November and outlined areas I need to work on. Has been very useful for my day to day knowledge at work and not just for the APC"
- ▶ **Thomas Correia BSc (Hons) - Cost Consultant, Cyril Sweett, London, UK** "Excellent. Superb course. Condensed an awful lot of information into a day. Highly recommended. Thanks Alpesh. Thanks very much. Saturday was very beneficial and I am really glad that I came to the earlier session as you suggested"
- ▶ **Patrick Gleeson BSc (Hons) - Project QS, Tropus, London, UK** "Excellent. Should be part of every company's agenda. It should be mandatory for all QS's in order to assist with dealing with contractors and day to day issues. The questions are very deep but are very good to get one thinking"
- ▶ **Paul Mitchell BSc (Hons) MRICS - Senior Quantity Surveyor, Bond Davidson, Esher, UK** "Following a referral five years ago, the specialist knowledge, direction and enthusiasm provided by APC Coach gave me the confidence to sit for my APC again and pass. The monthly tutorials with APC Coach backed up with in-depth question and answer forums really made the difference in assisting achieving my letters. Would highly recommend APC Coach for any candidate wishing to progress to MRICS."
- ▶ **Martin Thompson BSc (Hons) MRICS - Cost Consultant, Cyril Sweett, Manchester, UK** "Excellent. Methodical in identifying what the assessors require of you on the day. Excellent study resource provided"
- ▶ **Jamie Duncan BSc (Hons) MRICS - Contract Surveyor - Mansell Construction, West Lothian, UK** "Thanks for your help in the preparing for the assessment. The Q&A session was definitely of use and helped to instil knowledge in my memory to a better extent than individual studying. Just to let you know that I received my results on Friday, confirming that I have passed my APC. Thank you for your assistance, in getting there. I highly recommend the APC Coach tuition, in preparation for the Final Assessment. Although I was unable to attend the workshop tutorial, I received sound advice via telecon, which provided me with excellent grounding for my revision. This was further supplemented by the daily Q & A sessions which provided examples of likely questions to be asked and gave an insight into the range of answers by my peers"
- ▶ **Alison Collins BSc (Hons) MRICS - Principal Quantity Surveyor, Jacobs UK, Manchester, UK** "Very good. I would have liked to have done this several months earlier to allow more structured revision. I passed. Thanks for your assistance. Before attending the one day course I considered myself fairly well prepared, however, once I had been on it, I realised that an awful lot more work was required. The course was extremely comprehensive covering every subject imaginable that could have come up at the interview. The follow up questions by e-mail were equally challenging and it was enlightening to see the approaches my

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course mates took when answering them. Completing the questions over a 6 week period was tough but gave me the push I needed to ensure that I knew what to expect and how to tackle the interview questions. Overall this was a very comprehensive course, extremely beneficial as a revision tool. As an Experienced Route applicant, it revealed the additional areas of knowledge that I needed to acquire, over and above my personal experience. I am extremely pleased that I took the course as I am convinced that the additional preparation assisted me with passing the interview on the first attempt"

- ▶ **Alistair Gilroy BSc (Hons) MRICS - Commercial Manager, Strategic Rail Authority, London, UK** "Excellent. Structured course with professional delivery and realistic, practical examples of application. I would recommend it to anyone ! Hi Alpesh, I am ecstatic to say that I passed. Thank you for your guidance and advice - it proved to be invaluable!"
- ▶ **Danielle Crowne BSc (Hons) MRICS - Quantity Surveyor, Taylor Woodrow Construction, London, UK** "Excellent. Very useful way of focusing revision and making best use of time. I passed, thanks for your help"
- ▶ **Nick Hannett BEng (Hons) PgDip MRICS - Quantity Surveyor, Cotton Thompson Cole, London, UK** "Excellent course. Feel much more confident about the upcoming final assessment. I passed! Many thanks for all your help, much appreciated!"
- ▶ **Kayise Mandishona BSc(Hons) MRICS - Quantity Surveyor, Cyril Sweett, London, UK** - "Thank you so much for your support and I hope you are well. I passed my APC"
- ▶ **Barry Gyamfi BSc (Hons) MRICS - Quantity Surveyor, Northcroft, London, UK** "I will like to extend my immense gratitude for your invaluable contribution. The one day session was so much in depth and certainly set me in motion to passing. The course is excellent and well structured...Highly recommended to all aspiring candidates"
- ▶ **Francis Kapema BSc (Hons) MRICS - Project Quantity Surveyor, Henry Riley, London, UK** "Excellent. Eye opener in the requirements of the APC"
- ▶ **Shirley Hong BSc (Hons) MRICS - Quantity Surveyor, Balfour Beatty Civil Engineering, London, UK** "Excellent. Excellent course. It covered most of the topics that are required in a short period. Thank you for the course. It was very helpful. I have passed the RICS APC, really pleased with that. Thank you for all your useful guidance that allowed me to achieve this. I will definitely recommend your services to all of my friends/candidates. Many thanks again"
- ▶ **Mark Steel BSc (Hons) MRICS - Project Quantity Surveyor, Moss Construction, Cheltenham, UK** "Excellent. Excellent presentation skills which kept my attention for all of the 9 hours of the course"
- ▶ **Laura Johns BSc (Hons) MRICS - Quantity Surveyor, Tribal Quantity Surveying, Dartford, UK** "Very good. Very useful training course. Perhaps I should have attended last year to fully appreciate and act upon advice and information received. Just to let you know I got my result this morning and I passed! So thanks for all your help, it was definitely a great help"
- ▶ **Marc Tulloch BSc (Hons) MRICS - Quantity Surveyor, London, UK** "Excellent. The course is presented in a clear and structured manner; which is easy to understand. Alpesh probes your knowledge and prompts you into researching more topics in a different way. Worth the money and question and answer sessions are great. I passed my interview first time and I'm off to celebrate, thank you very much for all the help, you are a true mentor. Your Saturday course is excellent and your approach is down to earth, making it easy to understand the APC process as a whole and what is expected of you on your Final Interview. A must go for everyone who wants to pass the APC and I would not hesitate to recommend anyone to attend his seminars. Thank you again, you assisted me in consolidating my knowledge which enabled me to approach the APC process in an organized manner. The APC questions were essential for increasing my confidence and keeping my mind active and focused. I'm glad I bumped into you that day and I've also suggested that Systech Group enlist your services "
- ▶ **George Galloway BSc (Hons) MRICS - Managing Quantity Surveyor, Morrison Construction, Esher, UK** "Excellent. Been to many "RICS" courses. This one did enough to motivate me and allay fears of presentation of the critical analysis. Excellent value. I passed. Your course was invaluable. Many thanks for the questions and answers. There was a lot of reading to do and the knowledge comes from all sources. It is important to read the RICS journal, ISurv, text books, anything ...but I felt very comfortable after your course and the nitty gritty that one needs to be exposed to ie the depth of QSing. That really made me zone in on the requirements of the interview and most importantly the Critical Analysis and presentation. Once I was comfortable with the Critical Analysis, that was quite an achievement "
- ▶ **Gary Laybourne BSc (Hons) MRICS - Senior Quantity Surveyor, Stockton Borough Council, Stockton, UK** "Excellent. Your Q & A were a great assistance to me and just about covered everything that was asked apart from how do you measure working space under SMM7, which luckily I knew. Once again thanks for your help. Good news Alpesh, I

passed. What a great Christmas present. I would like to thank you for the great assistance I received while attending your excellent course. Without your advice especially with regards to the presentation of my critical analysis I am sure I would have not passed first time. Once again many thanks"

- ▶ **Mark Coburn BSc (Hons) MRICS - Senior Quantity Surveyor, Solomons Europe, Lytham, UK** "Very Good. Alpesh's overall knowledge was very good. He put the content across in a relaxed manner, which helped everyone on the course."
- ▶ **Kamaljeet Kaur Marwaha BSc (Hons) Dip Surv MRICS - Commercial Manager, Network Rail, Swindon, UK** "Excellent. I think this course should be taken well in advance of your final submission rather than after"
- ▶ **Enson Tu BSc (Hons) BEng MRICS - Assistant Quantity Surveyor - Ove Arup & Partners, London, UK** "Excellent. Very informative and well structured"
- ▶ **Gary Butcher BSc (Hons) MRICS - Project Surveyor, Davis Langdon, London, UK** "Very good"
- ▶ **Rory McKinnon BSc (Hons) MRICS - Quantity Surveyor, Skanska, London, UK** "Excellent"
- ▶ **Rozila Vieuxmaire BSc (Hons) MRICS - Northcroft, Assistant Quantity Surveyor, Oxford, UK** "Excellent. The course is excellent, but it would be even more helpful at the start of the APC training. I passed my APC. Thanks for the course."
- ▶ **Idris Rais BSc (Hons) - Quantity Surveyor, Arambol Associates, London** "Excellent"
- ▶ **Mark Stokes BSc (Hons) MRICS - Cost Manager, Turner and Townsend, Manchester, UK** "Excellent course. I would definitely recommend it to other colleagues"
- ▶ **John Annim BSc (Hons) MRICS - Quantity Surveyor, Northcroft, London, UK** "Excellent. The best course I have ever attended, regarding the APC. I passed and wish to cease this opportunity to say THANK you for the Full Day Session I had with you"
- ▶ **Tom Butler BSc (Hons) - Quantity Surveyor, CB Richard Ellis, London, UK** "Excellent. Good overview of all the areas and critical analysis presentation. Thank you again for the course on Saturday. I felt the day was very useful and helped to give a structure to my studying and fill in some gaps. I found the questions in the Q&A useful "
- ▶ **Matthew Darby BSc (Hons) MRICS - Quantity Surveyor, Edmond Shipway, Birmingham, UK** "Excellent. It was really worthwhile. The structure and manor in which the day was set out was excellent. The day has helped me identify areas/ subjects that I need to focus on more. It's also given me a better understanding on how the panel will expect me to respond to questions. Result!!! I passed. Thanks for your help. I will be recommending you to colleagues and friends who are due to take their APC soon"
- ▶ **Andrew Ractliffe BSc (Hons) PgDip FM Dip MUS, MBIFM MRICS- Commercial Co-ordinator, Network Rail, Devon, UK** "Excellent. Very helpful indeed. I have just heard that I have passed – thank you all for your support and encouragement. As I said when we met on the day of the assessment, I would not have been anywhere near prepared enough if I hadn't been on the basic course – coming from a non-building construction background, where my only use of concrete has been to put up the wife's washing line - it was a rude awakening. The Q&A process was fantastic at directing revision to areas I would never have thought of going had I been left to my own devices. I will be strongly recommending to future candidates that they will undoubtedly benefit from even the basic attendance and Q&A. Many regards and thanks again"
- ▶ **Rebecca Best BSc (Hons) MRICS - Senior Quantity Surveyor, Edmond Shipway, Manchester, UK** "Excellent. I found the course invaluable. I am definitely pleased that I attended. I am very pleased to say that I received my results this morning ..... and I passed!!!! Thank you so much for your coaching session - I have already recommended you to friends and colleagues"
- ▶ **Ada Kwok BSc(Hons) - Cost Consultant, Cyril Sweett, London, UK** "Very good"
- ▶ **Jade Ratcliffe BSc (Hons) - Cost Consultant, Cyril Sweett, Manchester, UK** "Excellent. I feel that the APC Coaching provided excellent and relevant information that was easy to understand and the knowledge and skills required to become a professional member. I just wanted to let you know that I thought the day course was excellent, by providing informative information in relation to all of the common, core and optional competencies. I thought it was very well organised and well explained. I found the questions & answers e-mails very useful and has help me gain the level I require to become a Chartered Quantity Surveyor. Thanks again for all your help and advice"
- ▶ **Vincent Clark BSc (Hons) MRICS - Senior Commercial Manager, Network Rail, Birmingham, UK** "Excellent. Thanks for Saturday. I'm still a bit shell shocked but it has provided an awakening"
- ▶ **John Welch BSc (Hons) MACostE MRICS - Quantity Surveyor - O'Mullane Civil Engineering, Cheshire, UK** "Very good. Thanks for Saturday, I found it very helpful and know it will benefit me immensely. I passed. Thanks again for the course and Q&A - it definitely helped"

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- ▶ **Pauline Laidlaw BSc (Hons) - Graduate Quantity Surveyor, Faithful and Gould, Scotland, UK** "Excellent and very interesting"
- ▶ **Gareth Davis BSc (Hons) MRICS - Quantity Surveyor, Chandler KBS, Cardiff, UK** "Excellent"
- ▶ **Chris MacDonald BSc (Hons) MRICS - Cost Consultant, Cyril Sweett, London, UK** "Excellent. Great course! Managed to condense 3 years of university in a day! Thanks for a great course on Saturday. Thanks for your help Alpeh. Just thought I'd let you know I passed! (Still can't quite believe it!) Thanks a lot for the help and I'll definitely be recommending your course!"
- ▶ **Mike Schofield BA (Hons) PGDip - Cost Manager, RG Group, Leeds, UK** "Excellent. The course was recommended to me by others who have done it and passed the APC. Good for pointers and reassurance as to what to expect"
- ▶ **Paul Jackson BSc (Hons) - Quantity Surveyor, Capita Symonds, Manchester, UK** "Excellent content and delivered very well, considering the extent of topics covered. Left feeling all aspects covered but not to the extent that too much detail causing confusion. Firstly, I again pass on my thanks for Saturdays 'session'. I thought it was excellent and I will be recommending the event to colleagues"
- ▶ **James Oxbury BSc (Hons) MRICS - Quantity Surveyor, Oxbury and Co, Norwich, UK** "Thanks Alpeh. Although I missed the day at Kings Cross, your questions were a great help"
- ▶ **Bee Tuson BSc (Hons) MRICS - Quantity Surveyor, Gleeds, Manchester, UK** "Very Good"
- ▶ **Jason Gibbons BSc (Hons) MRICS - Commercial Manager, Sir Robert McAlpine, Hemel Hempstead, UK** "Very informative and a good refresher of the non day to day matters. I thought I'd let you know that I passed the final assessment. Thanks for your help"
- ▶ **Neil Patterson BSc (Hons) MRICS - Project Surveyor, Davis Langdon, Leeds, UK** "Excellent. A good kick up the backside in time to prepare fully for the APC! Provides a good checklist for revision and an excellent trainer"
- ▶ **Wee Lim BSc (Hons) MRICS - Quantity Surveyor, Jacobs, Sale, UK** "Excellent. I need to concentrate and find the right techniques for answering the questions. I am pleased to let you know that I have passed. Many thanks for your apc course. Excellent!!!!"
- ▶ **Chris Levy BSc (Hons) MRICS - Assistant Project Surveyor, AYH, London, UK** "Excellent. Related issues clearly explained and in ways that were not overcomplicated"
- ▶ **Dean Lee BSc (Hons) MRICS - Site Surveyor, Wates Construction, Surrey, UK** "Excellent. Very informative considering the time span"
- ▶ **John McEvoy MCIQB MRICS - Associate, Davis Langdon, London, UK** "Excellent"
- ▶ **Stuart Anderson BSc (Hons) MSc MRICS - Cost Manager, Turner & Townsend, London, UK** "Very good. I enjoyed the course on Saturday"
- ▶ **Ben Hibbert BSc (Hons) MRICS - Graduate Quantity Surveyor, Cyril Sweett, UK** "Very Good. Everything was covered sufficiently. I have the letter in my hand congratulating me on being successful. Thanks for your help. The questions and the answer day itself was very useful but probably more beneficial has been the support from yourself. I have already recommended your course to someone in my office who is sitting the APC in May"
- ▶ **David Bassett BSc (Hons) MSc MRICS - Quantity Surveyor, AYH plc, London, UK** "Excellent. The format and delivery of the information was given in an extremely practical way. I would like to have attended this course further in advance"
- ▶ **James Richards BSc (Hons) MRICS - Surveyor, Edmond Shipway, Nottingham, UK** "Excellent. Gives a good structure to the wide areas of focus. Opens up a number of areas to concentrate on. Helps focus on "just QS'ing" and not other aspects"
- ▶ **Jacqueline Mutumba BSc (Hons) PrQS PMAQS MRICS - Quantity Surveyor, Metronet Alliance, London, UK** "I didn't attend the course however the email that you sent with questions and answers was helpful in that it was broad and covered a lot of areas. What I appreciated the most was the one to one question and answer sessions we had towards the end. You were thorough and gave me lots of confidence. I realised that all the years of experience I had were nothing if I hadn't set the record straight with the contract in use. I learnt that being professional is not just about white collars and etiquette but it means being able to follow the codes of conduct set out by an organisation diligently and honestly. I wouldn't have made it on my own and I'm truly grateful for your support"
- ▶ **Malcolm Lewis BA (Hons) MSc MRICS - Quantity Surveyor, Watts & Partners, London, UK** "Excellent. On the course, I found it useful in helping better steer my studies. The experience was very useful. The email Q&A too was very useful"
- ▶ **Maria Kilkenny BSc (Hons) MRICS - Commercial Manager, Network Rail, London, UK** "Excellent. Very beneficial just before the APC and delivered in a way as to keep the concentration"
- ▶ **Stephen Irele BSc (Hons) - Project Surveyor, Derek Weidner Associates, Watford, UK** "Very Good especially for candidates on the Construction route. I will recommend it to anybody preparing for the APC. I

wish I knew about your Coaching 2 years ago. I will have no hesitation in recommending this course to anybody doing the APC"

- ▶ **Tom McNicholas BSc (Hons) MRICS - Project Surveyor, Wates Construction, Leatherhead, UK** "Excellent. Will recommend others to attend well in advance of APC. Just to let you know I passed. Over the moon"
- ▶ **Jon Pickles BSc (Hons) MRICS - Associate Director, WT Partnership, Leeds, UK** "Excellent. attended your final stage preparation session in Manchester on 1<sup>st</sup> October. Just to let you know, I received my result last night and am delighted to tell you I passed. I would like to thank you for the great help you provided. Attending your course really opened my eyes to what was needed to pass the APC and significantly enhanced my chances of a first time pass. Thanks again and all the best"
- ▶ **Julian Harvey BSc (Hons) MRICS - Senior Quantity Surveyor, Gill Associates, UK** - I have just returned to the office the day after my interview and wanted to drop you a line to thank you for all your assistance. Even having attended two other preparatory courses besides yours I don't think I would have been half as well prepared had I not had your help. The emailed questions were absolutely invaluable. I don't remember being asked any questions which we had not already prepared for to some extent and this helped me to beat the nerves and properly articulate my thoughts in answering them. I would advise any other candidates that approach me without hesitation to forget other courses and contact you instead I found out today that I passed. Thanks very much for all your help. I shall have no reservations whatsoever in recommending other candidates to seek your services".
- ▶ **Peter Watson BSc (Hons) MRICS - Quantity Surveyor, Mouchel Parkman, London, UK** "Excellent. Learned a lot about how to answer the questions that are likely to get asked and how to prepare the presentation. Many thanks for Saturday, a very interesting day & I learned a lot."
- ▶ **Scott Anderson BSc (Hons) MRICS - Quantity Surveyor, Hills, London, UK** "Excellent. Very informative, good depth regarding APC topics. Thanks for Saturday. A very informative day and I now know where to concentrate my studies and hopefully how to answer the questions. Good indication of knowledge required for APC and construction industry as a whole. I got the dreaded big envelope last night. Fortunately the RICS decided to change the format around and give the successful candidates the big envelope as well. I really thought I had failed when I saw the envelope but thankfully I hadn't. Thanks for all your help"
- ▶ **Michael Lovett BSc (Hons) MRICS - Quantity Surveyor, E C Harris, UK** - "I would like to take this opportunity to thank you all for giving up your time in either reading over my APC written work or participating in mock interviews. I am pleased to say I was successful in my APC. Thanks for your support"
- ▶ **Angela Moore BSc (Hons) MRICS - Quantity Surveyor, Miller Construction, Scotland, UK** "Excellent. Very helpful and will recommend to my peers. Very difficult doing the APC working for main contractor. Fingers crossed, this will give me the edge I need. Many thanks Alpeh. Thanks very much for your help Alpeh its greatly appreciated. I've passed, whooop whooop, thanks so much - its all down to your help, you're a legend."
- ▶ **Peter Mack MRICS - Development Manager, Willmott Dixon, Sheffield, UK** "Excellent. It cuts to the chase, very focused to the actual questions likely to be asked. Alpeh, I passed. Thanks for all your support and encouragement"
- ▶ **Richard Knowles BSc (Hons) MRICS - Quantity Surveyor, WT Partnership, London, UK** "Excellent. The question and answer approach really tested my knowledge and enabled me to realize what I was comfortable with and what I wasn't. I thoroughly enjoyed Saturday and I've come away with a better insight into what is required of me at Final Assessment level. I"
- ▶ **Leanne Read BSc (Hons) MRICS - Project Surveyor, AYH, London, UK** "Excellent. Participating in this course has reassured me that the APC interview will revolve around my presentation and areas that I an involved with on a daily basis and therefore have a basic understanding off. I fell much more confident about sitting my interview in May 2007"
- ▶ **Benjamin Pearce BSc (Hons) DipSurv MRICS - Area Quantity Surveyor, Network Rail Reading, UK** "Excellent. An excellent eye opener to the RICS APC"
- ▶ **Rajesh Shetty BEng MBA MCIQB MRICS - Quantity Surveyor, Norwest Holst Construction, Hertfordshire, UK** "Very good. Set the thought process right. Overall a good presentation with excellent presentation skills. Saturdays Presentation was very good. I didn't realise the RICS assessments are this rigorous until I attended your presentation. Thanks for the wake up call!!!! I must take this opportunity to thank you for your efforts and co-operation in guiding me thro the APC Process. Your input and orientation made a significant difference to my Presentation. Yes - It is a Pass. Thanks for turning it around. It wouldn't have been possible without your support"
- ▶ **Oliver Roberts BSc (Hons) - Cost Consultant, WT Partnership, Manchester, UK** "Excellent. Handout information is excellent. Structure and content regarding what candidates are required to know about subjects was very useful for depth of revision"

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web: [www.apccoach.com](http://www.apccoach.com)

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- ▶ **Jessica Chideme BSc (Hons) - Quantity Surveyor, Currie & Brown, Milton Keynes, UK** "Excellent. An excellent course for APC candidates. Alpeh goes through the knowledge one usually doesn't get from a Counsellor and Supervisor. A good insight into what the final interview entails"
- ▶ **Charlotte Smith BSc (Hons) MRICS - Quantity Surveyor, Skanska, Rickmansworth, UK** "Excellent. Thanks for all your help and the course. They provided me with a great backbone for my studies, and the questions posed were also challenging and opened up avenues which I don't think I would have otherwise explored such as the fire reinstatement valuation and the fraud question. Just to let you know that I passed my APC at Heathrow. Thank you so much for all your excellent coaching and advice. Alpeh provided an informative delivery of the key aspects of the APC, in a well structured manner, enabling the differing competency areas to be linked cohesively, and reinforce some of my dormant knowledge. The support provided following the day was an invaluable source prior to my APC assessment and I would thoroughly recommend this course to anyone considering beginning or sitting for their APC. Many thanks for all your help"
- ▶ **Merryn Stoye BA (Hons) Diplom - BernebswirtinCFH MCIPS DipSurv MRICS, Senior Quantity Surveyor, Grant Rail, Doncaster, UK** "Excellent. It was informative and covered the key areas. We also a good session to brainstorm topics. Saturday was very informative thank you "
- ▶ **Janine Garvie BSc (Hons) MRICS - Cost Manager, Mowlem Asset Services, Birmingham, UK** "Excellent. Course literature/handbook will be a useful revision aid for final assessment. Saturday was really beneficial - I would certainly recommend it. Once again thanks for the Q&A. I passed!!!!. Thanks again for the great course and follow up help, I will certainly recommend you. would not hesitate in recommending your courses etc "My attendance on one of Alpeh's courses was of extreme benefit in preparing for the final assessment, as well as giving me a confident approach. The follow on Q&A was totally invaluable and it really helped in focusing on key areas that may arise in the assessment. Thanks to Alpeh, and his no-nonsense straightforward coaching - I passed first time!"
- ▶ **Matt Scilly BSc (Hons) - Quantity Surveyor, Thornber & Walker, Preston, UK** "Excellent. Very well structured and gave an excellent insight as re what to expect at the final interview"
- ▶ **Albert Blankson BSc (Hons) MRICS - Quantity Surveyor, Laing O'Rourke, Abbey Wood, UK** "Excellent. Saturday was excellent, very detailed. Its made me realise that I will have to go back and do some serious old school reading. Thanks again for your help"
- ▶ **Davinder Sumal BSc (Hons) MRICS - Senior Quantity Surveyor, E C Harris, London, UK** "Excellent. Priceless course to all those hoping to pass the APC. Thank you Alpeh for your support and enabling me to pass the APC 1<sup>st</sup> time"
- ▶ **Chimwemwe Lungu BSc (Hons) MRICS - Cost Manager, Turner & Townsend, Manchester, UK** "Excellent. I found the course to be extremely useful especially since I'm preparing for the May 05 assessment. Alpeh was very thorough in every topic and I feel more comfortable about the whole APC process. I would not hesitate to recommend the course to others. Thanks Alpeh. Very useful indeed. Thank you ever so much for the course ...it was well worth the money and I really will not hesitate to recommend it to my peers. I'm looking forward to receiving the questions. Alpeh I passed!!! Got my results. Thanks ever so much for your help and coaching session. It was a real eye opener and very useful indeed."
- ▶ **Ben Williams BSc (Hons) MRICS - Quantity Surveyor, Laing O'Rourke, Dartford, UK** "Excellent. I will definitely recommend your course to anybody preparing for the APC. I wish I'd known about the coaching when I started on the APC route. The revision course helped to give me a clearer understanding of what was required to pass the APC and it enabled me to be more focussed in doing so. Thank you. "A very good and informative course. I attended the 1 day revision course and it provided me with the walk up call I needed in time to prepare fully for the APC Interview. It also provides a good checklist for revision and would have been even more beneficial had I attended it prior to my submissions. That said I'm now chartered so thanks for your help."
- ▶ **Samantha Percival BSc (Hons) - Quantity Surveyor, RG Group, Leeds, UK** "Excellent. How to prepare for the presentation and critical analysis is really beneficial and has given me the confidence to go for the November sitting"
- ▶ **Alastair Wilson BSc (Hons) MRICS ICIQB - Unit Commercial Manager, Barr Construction, Edinburgh, UK** "Excellent course. Good delivery. Helpful to focus the mind on the genuinely important issues to aid both the APC and professional role. Having spent two years preparing for my APC assessment I found the final assessment one day training course and group email forum invaluable to passing my APC first time. I will be recommending this to all my colleagues and would advise all APC hopefuls to make use of it if they can, thanks"
- ▶ **Dennis Toko BSc Dip Surv MRICS - Cost Consultant, Cyril Sweett, London, UK** "Thanks for all your help and support, courses you offered are fantastic and enabled me to go on and achieve an ambition"
- ▶ **Peter Cowell MSc MRICS - Assistant Quantity Surveyor, Northcroft, London, UK** "Excellent. We have recommended you to our Directors here at Northcroft and I know others who all passed have been singing your praises. Thanks for the help. The intense Saturday made a huge difference and we have already been making a case for future Northcroft APC candidates to benefit from a more structured approach. Thank you very much - a big relief to have passed. I owe a lot to your intensive day last year. Even though my critical analysis was given the ok, I altered it based on your template in your notes. The presentation and question on CA went a lot smoother but more importantly I did some proper revision. We have some candidates here who will be sitting in May and I'm encouraging them to get along to your day to help them."
- ▶ **Paul Bowley BSc (Hons) - Quantity Surveyor, Kier Build, Sandy, UK** "Excellent. Very useful. I have found the seminar held on Saturday so useful. It was good to meet up with someone who understands the APC process. Excellent. The one day (Final Interview - Questions & Answers Preparation) coaching day was most useful - I wished I had contacted Alpeh sooner. The material contents of the course were most comprehensive and contained the most essential topics towards passing the APC. Alpeh was a great motivator and encouraged group discussion from the start, whilst helping me to structure my answers in the way assessors would expect to hear them. The follow-up questions and answers sessions were most helpful, giving essential preparation for the final interview. It was good to meet someone who understands the APC process"
- ▶ **Howard Smith BSc (Hons) MRICS - Quantity Surveyor, Edmond Shipway, Nottingham, UK** "Excellent. Covered a lot of topics with enough detail without dragging anything out. Even though it was delivered over 9 hours you never felt as though you were switching off at any stage. Really useful"
- ▶ **Philip Parry BSc (Hons) MRICS - Surveyor, AYH, London, UK** "Excellent. I would like to thank you for Saturday's session, I found the structure of the day was excellent and it has enabled me to really pin point my areas of weakness. Just to let you know I passed! I hope all is well - Thanks for the support and I shall be recommending your course for our guy's who are taking their APC in May."
- ▶ **Sven - Thomas Ainslie BSc (Hons) MCIQB MRICS - Senior Quantity Surveyor, MDA Consulting, London, UK** "Very good insight into how to prepare a critical analysis. Gained a better understanding of the types of Q&A expected. Thank you very much for the session on Saturday, it was very useful. I wish I had attended one of your sessions before my last APC sitting! I now understand what is required to prepare a Critical Analysis. I also picked up some very useful tips with regard to analysing tender returns. I am looking forward to the remote emailing Q & A session, which will help me to appreciate the kind of answers to questions the APC panel are looking for. I left the hotel on Saturday with the words Time, Cost, Quality and Risk and Options and Choices drummed into my head! Once again, thank you very much. I am delighted to tell you that I successfully passed my APC. I am over the moon! Your APC workshop was of great assistance to my success. Thank you for all your help and support "
- ▶ **Geoffrey Madawho BSc (Hons) MCIQB MRICS- Senior Quantity Surveyor, Wates Interiors, London, UK** "Excellent. Really prepares you for the final presentation and focuses on every element of the pre and post contract surveying, including the basic QS knowledge, critical analysis presentation and question and answering. I am so glad that I went on your course yesterday. I am glad that I am not sitting the APC in Nov 2006 but in May 2007. Your course advised me of how much preparation and accumulation of the broad range of knowledge (breadth and depth) is required from - feasibility right through to Final Account. I would like to advise you that I have received official confirmation that I have passed my RICS APC first time "
- ▶ **Mary Young BSc (Hons) MSc MRICS - Quantity Surveyor, Tweeds, London, UK** "Very good. I found it very intensive and helpful. "
- ▶ **Gareth Batley BSc (Hons) - Quantity Surveyor, Bailey, Teeside, UK** "Excellent. Not only an excellent refresher for the processes that a QS is involved in (both PQS and Contractor's QS) but also a valuable tool for the revision period prior to interview. I thought Saturday was an excellent course and a real wake-up call for the expectations of the RICS. Trying not to embarrass you too much it was probably the most beneficial course I have been on during my career to date. It offers far more value for money than any week long course on "life coaching" or "management training" that our companies insist on spending thousands upon each year. It's just a real shame that candidates like myself will find it more difficult to access your course as you reduce your time delivering seminars (lets hope you find that suitable associate to deliver it on your behalf)"
- ▶ **Henry Du Toit BSc (Hons), Project Surveyor, Neilcott Construction, Orpington, UK** "Very Good"
- ▶ **Ben Kitowski BSc (Hons) MRICS - Quantity Surveyor, Lancashire County Council, Preston, UK** "Excellent. I would like to thank Alpeh Patel for all his help and covering 95% of all matters leading up to and including the day and replacing vague advice from the RTA.... 'show them your competent' with 'this is how you show them your competent'. Thanks Alpeh your course is one of the best around by a mile! A small matter of

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feedback on the Q&A emails leading up to the day, which are fantastic and extremely helpful. Just to confirm, I passed! Thanks for all your help!"

- ▶ **David Kenney BSc (Hons) - Cost Consultant, Cyril Sweett, Manchester, UK** "Excellent"
- ▶ **Tania Rossouw BSc (Hons) MRICS - Quantity Surveyor, Cyril Sweett, Norwich, UK** "Excellent. Very good presentation - content and questions very relevant. Thank you so much for Saturday - I have a lot of work to do but hopefully will get there. I passed, thanks a lot for all your help!"
- ▶ **Lorna McHugh BSc(Hons) MRICS - Quantity Surveyor, Alfred McAlpine, Manchester, UK** "Excellent. It was useful and a good overview, especially to cover so much work. I really enjoyed Saturday"
- ▶ **Tommy Ng BSc (Hons) MRICS - Quantity Surveyor, James Nisbet, London, UK** "Excellent. Great! I passed my APC. Thank you very much for your invaluable APC coaching. Excellent. Very helpful and well structured. It's looked into details of various QS topics and gave an excellent insight on what to expect at the final interview. Will definitely recommend to other APC candidates. Thank you Alpesh"
- ▶ **Joanne Tan BSc (Hons) - Quantity Surveyor, Berkeley Consulting, Camberley, UK** "Very good course throughout. I really enjoy it on Saturday. I really appreciated the course that you conducted. It's really useful and extensive, however, in my opinion, I would encourage the candidates to attend the course at least 3 months before sitting for the interview so giving himself/herself plenty of time for the revision on the weaknesses. As I discovered there were a lot of topics that I needed to cover after I attended your course"
- ▶ **Martha Lewry BSc (Hons) MRICS - Project Quantity Surveyor, Allen Group, Hemel Hempstead, UK** "Excellent. Will recommend to anyone preparing for their Final Assessment. Thank you for the Seminar, I found it very useful. Thank you for the Q & A exercise - at least 90% of the questions came up. Thanks once again."
- ▶ **Klasie Van Zyl BSc (Hons) MRICS - Cost Manager, Turner and Townsend, London, UK** "Excellent. Very informative and now I have a good knowledge of what to expect for the final interview. Thank you very much for Saturday and I am looking forward to the remote e-mail Q&A over the next few weeks. I have passed - thank you very much for all your help! I have already referred a colleague to you"
- ▶ **Karl Payne BSc (Hons) DipArb MCI Arb MRICS - Quantity Surveyor, Wates Construction, London, UK** "Very good and very informative. Good news - I'm now one of the clan!!!! If you are around in London this side of Christmas, then maybe we could catch up - I think I owe you a drink."
- ▶ **Anthony Legg BSc (Hons) Dip Surv MRICS - Surveyor, C G Fry and Sons, London, UK** "Excellent. Reached expectations and looking forward to continued learning with the remote email coaching process"
- ▶ **Mark Winterburn BSc (Hons) MRICS - Senior Quantity Surveyor, Invensys, UK** "Excellent. Thanks for a good & informative day. I now just need to keep the momentum going. Thanks for another good course - I really feel that I'm getting the hang of it now. Thanks for your help, I wouldn't of got there without it"
- ▶ **Lee Paul BSc (Hons) MRICS - Quantity Surveyor, Philip Pank & Partners, Norwich, UK** "This is the first QS specific course I have attended. All others I have been to have been general, ie not specific to QS's. Excellent. Yes I passed, thank you. I believe I would never have passed without your tuition and guidance. I had not realised the full depth and breadth of knowledge required - so thank you, money well spent"
- ▶ **Sion Evans BSc (Hons) MRICS - Senior Quantity Surveyor, Denbighshire County Council, Denbighshire, UK** "Excellent. Very useful. I thought you may like to know that I was successful in my APC. Thank you very much for your help, the days course and e-mail revision sessions were a great help. Many Thanks"
- ▶ **Paul Miller BSc (Hons) MRICS - Quantity Surveyor, Bailey Partnership, Plymouth, UK** "Excellent structure. The information delivered in the time frame is exceptional. There also seemed to be the right amount of people - If there were too many, it would have felt less impersonal"
- ▶ **Elliot Patsanza DipSur MRICS - Project Quantity Surveyor, Metronet Alliance, London, UK** "Excellent. I think the entire QS syllabus has been covered. Before attending Alpesh's coaching sessions I could have been described as an uncut diamond. I had all the pieces to the jig-saw, but they were scattered all over. Alpesh assisted me to focus my knowledge and experience into a structured thought process that align with APC requirements. The one -to-one sessions I had with Alpesh are priceless and I will forever continue to use the numerous analytical and communication skills I acquired from the sessions. Alpesh's previous experiences as a Lecturer and a QS provides him with a unique ability to communicate complex issues in an easy and simple manner. Attending Alpesh's course enabled me to pass my APC at my first attempt. Thank you Alpesh"
- ▶ **Martin Burgis BSc (Hons) MRICS - Quantity Surveyor, Peter Gunning & Partners, Bath, UK** "Excellent. Wish I'd done it sooner !!. Thanks for all your help, found it all very useful"
- ▶ **Peter Harris DipSurv MRICS - Senior Estimator, Bellway Homes, Orpington, Kent, UK** "Very Good. I found Saturday extremely

constructive although a little daunting, so very pleased to have enrolled on to the course. I really appreciated both the one day course which I thought was very well organised and the question and answer exercise you organised, it proved both a good discipline and a very useful learning exercise. Best of luck with your decision, I think the assistance you provide is invaluable and I'm sure you will see an increasing demand for your services. I'm delighted to say that I have received my notification and have passed! I was feeling a little under pressure when I saw how much success you had been having at the other centres, so I'm pleased not to have let the side down. Thanks again"

- ▶ **Neil Brinkworth BSc (Hons) MRICS - Principal Quantity Surveyor, Network Rail, Swindon, UK** "Excellent. Really helped to focus on the level of technical knowledge required at the interview, together with content and presentation of the Critical Analysis Saturday was a good day, and very useful" I finally sat the interview in November. The advice and all day session you gave really did help, and I have already recommended you to a couple of QSs in WSP who have started or are about to start APC process"
- ▶ **Andrew Wong BSc (Hons) MRICS - Senior Quantity Surveyor, Capita Symonds, London, UK** "I got my result this morning. I got it!!!!!! Thanks for all your help!"
- ▶ **Chris Smith BSc (Hons) MRICS - Project Surveyor, HBG Construction, Bristol, UK** "Excellent. Other than the fact that the course has met and exceeded my expectations, it was very useful and intense session dealing with key issues concisely without being vague. Very informative and beneficial. Thank you. Thank you, the course was very good and provided me with an insight to the level of breadth and depth required in producing good answers required in the assessment. I'm very pleased to say that I passed my APC. Thank you very much for all of your help through the coaching programme."
- ▶ **Jonathan Goldthorpe DipSurv MRICS - Quantity Surveyor, CB Richard Ellis, London, UK** "Excellent. I passed - thanks"
- ▶ **Leon Rees BSc (Hons) MRICS - Quantity Surveyor, Edmond Shipway, Nottingham, UK** "Howard Smith, James Richards and me all passed our APC. Thanks for your support"
- ▶ **Simon Taylor BSc(Hons) MRICS - Project Surveyor, Markey Builders, Gloucester, UK** "Very good. Having attended an interview once before I feel the topics covered were extensive. The advice given for each area was comprehensive and practical. Even at this stage I feel more prepared for my interview. I passed my interview. Thank you very much for all your help over the past few months. I found the coaching session to be very beneficial as it not only gave me a good insight into the type of questions that may be asked but also enabled me to understand what the panel were looking for in a candidate. I felt the questions that you sent were relevant and gave me a structure to my revision and the distribution of everyone's responses was very beneficial as I could establish the different ways in which the questions could be answered from other candidate's perspective and gauge how good my responses were. I would not hesitate in recommending your coaching sessions to friends and colleagues. Thanks again for your help"
- ▶ **Richard Wilkinson BSc (Hons) MRICS - Associate Director, WT Partnership, Leeds, UK** "Excellent. Found Saturday very informative and helpful. Many thanks. I am delighted to report that I have passed my APC at the first attempt. I would like to thank you for your help, particularly on the day you did at Manchester in October which was very beneficial and a major reason for me passing first time. It is something I would definitely recommend to others who are doing their APC as your session was very informative and allowed me to identify areas I most needed to work on. The post session questions were also a great help. Thank you once again"
- ▶ **Dr Jane Hales Phd MRICS - Quantity Surveyor, Costain, Macclesfield, UK** "Excellent. Definitely focused on what APC is all about and expectations required as a candidate"
- ▶ **Jim Warner BEng (Hons) CEng MICE MRICS - Senior Engineer, Mouchel Parkman, Chelmsford, UK** "Saturday's course was excellent. One of the best I've attended, because it was based upon the reality of the interview. An awful lot of useful material covered. I think your course and the follow up e-mails were the most useful coaching experience I have had. In the event that I have passed, it would not have been possible without the learning from the e-mail questions. Without the APC Coach I doubt I would ever have passed my APC. I simply would not have known what I was in for. All the best with the full time coaching. I shall point in your direction as many as I can."
- ▶ **Zelda Nhapi BSc (Hons) MRICS - Quantity Surveyor, Henry Riley, Croydon, UK** "Very Good. The full day was intense - I received my result today and passed!!"
- ▶ **Anna Thorpe BSc (Hons) MRICS - Quantity Surveyor, Taylor Woodrow, Birmingham, UK** "I wish I'd had the chance to speak to Alpesh earlier in the APC process. The structured approach was a huge help with my documentation submission and preparation for final interview. I would highly recommend anyone on the APC to make use of Alpesh's sessions and expert advice."

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- ▶ **Moheeb Yafai BSc (Hons) MRICS - Assistant Quantity Surveyor, The Hookway Partnership, Bristol** "Excellent. Entertaining and brought together the APC with careful explanations of the requirements for the final assessment! Was surprised how quickly the day went. I found the whole exercise extremely useful and if anything I feel a bit more confident. I found the course extremely friendly, useful, relaxed and most importantly frank, I was told what to revise, what to prepare and how to go about the process in passing the APC. I would recommend all candidates to do the APC Coach course, of all my CPD this was the one that benefited me the greatest and for the price I got great value for money"
- ▶ **Fraser Yuill BSc (Hons) – Contracts Consultant, Systech Group, London, UK** "Thanks again for Saturday I found the course extremely useful, informative and well presented. Your course and remote questions are still of great use to me at this point so thanks once again. Please let me know if you do continue to run the course and I will forward the course details to other APC students and Directors within my company"
- ▶ **Stephen Black BSc (Hons) MRICS - Branch Commercial Manager, N G Bailey, Manchester, UK** "Excellent day. Good and varied topics - good group mix. Perfect for me. Saturday was a great eye-opener for me and has quite savagely pointed out to me some of my weaknesses. I'll be working hard to put this right Having attended Alpesh's course I feel that its the best investment of my time over the whole of the APC training cycle. I can unreservedly state that without my taking part in the days training plus the invaluable email Q&A I'd have been almost completely unprepared for what lay ahead, but after the day with Alpesh felt ready and focused for the final assessment. I'd recommend attending for any APC candidate and only wish I'd found out about it sooner!! thanks for all your assistance"
- ▶ **Ian McKie BSc (Hons) MRICS - Quantity Surveyor, Franklin & Andrews, Cumbria, UK** "Very good. Thanks for Saturday, very thought provoking. The APC course, delivered by Alpesh, proved to be an invaluable asset in preparing for the RICS Assessment of Professional Competence. The course itself identified the requirements of the APC whilst highlighting areas of particular importance and providing a structure from which to develop further revision. Following attendance at the course the question and answers session again serves to highlight particular areas of importance and also acts as a unique revision exercise, both in confirming existing knowledge, and developing other areas where required. Notwithstanding the above, the unique presentation skills of Alpesh make the day as enjoyable as a days revision for the APC could be! I would like to thank you for the help your course gave me in preparing for the APC, sat Bolton in Nov. that I passed. Many Thanks"
- ▶ **Carene Phuah BSc (Hons) MRICS - Quantity Surveyor, Franklin and Andrews, London, UK** "Excellent. I found this course very useful and it is a must to attend before the final assessment to all candidates. Hi Alpesh, thanks for your guidance and your good seminar. I have PASSED my APC in QS & Construction route at first attempt - I would strongly recommend this is one of the **MUST ATTEND** seminar"
- ▶ **David Jenkins BSc (Hons) MRICS - Quantity Surveyor, Taylor Woodrow Construction, Bristol, UK** "Very good. All that was talked about included in folder! - so can revise all that was taught. Got my letter yesterday to say I had passed! Don't think I would have got through had it not been for attending your coaching course and of course having such a difficult and demanding mock interview with you! Thanks loads"
- ▶ **Andrew Seccull BSc (Hons) MRICS - Quantity Surveyor, Peter Grabham Associates, Oxfordshire, UK** "Very Good. Very well covered in one day and I was able to take in! Thanks again for a great day on Saturday. I passed! Many thanks for all your help and support, from the London seminar day to date. Much of the success in planned revision in the final two months towards the interview I owe to your guidance. The collective revisions were also a great help and your take on the presentation helped tremendously with my style of content for delivery. Thanks again for your help. I will be recommending your service to others approaching their final interview"
- ▶ **Jennifer Sharp BSc (Hons) MRICS - Quantity Surveyor, Metronet Alliance (Faithful & Gould)** "Excellent. Good addition to the in-house training you are already doing for me. Thanks again for yesterday, I found it very useful in terms of competencies and also to meet other people who are sitting soon and not working for Metronet Alliance. It was really fast-paced yesterday but I think it was a good thing as it kept the interest up!"
- ▶ **Philip Avery BSc (Hons) MRICS - Quantity Surveyor, Symm and Co, Oxford, UK** "Excellent, well structured. Thanks for all your help in my preparation for the final assessment, I got my result today and I have passed! I found your course very useful in helping with my preparation, giving me a clear understanding of the areas I needed to study further and what I could expect in my final assessment. I found the assistance with preparing my presentation particularly useful in selecting the best key issues to present and how it could best be structured"
- ▶ **Peter Hayman BSc (Hons) MRICS - Quantity Surveyor, Edmond Shipway, Nottingham, UK** "Very good. Good prompting to focus on what Assessors want to hear. Good focus on delivery of presentation (Time, quality, cost, risk emphasis)
- ▶ **Muchengeti Hove BSc (Hons) MRICS - Quantity Surveyor, May Gurney, UK** "I passed. Thanks a lot for all the help"
- ▶ **Richard Silcox BSc (Hons) MRICS - Area Quantity Surveyor, Network Rail, Cardiff, UK** "Excellent. I wish I had attended this course 6-12 months ago. An excellent course, very informative and constructive. I now have a lot of work to do. I passed first time. Thanks for all your help. An Excellent course and very informative. Thankfully I passed the assessment first time. The course and the distant learning questions helped me to focus on the important issues and ultimately helped me to pass. I will not hesitate to recommend your services to work colleagues embarking on the APC in the future. Thanks Again"
- ▶ **James Richardson BSc (Hons) MRICS - Quantity Surveyor, Laing O'Rourke, Dartford, UK** "Excellent. Extremely beneficial and has helped me considerably in preparation for my final interview. Thanks for Saturday it was an extremely useful day. Good news... I passed! Thanks for all your help, the course was excellent!"
- ▶ **Daniel Nel BSc (Hons) MRICS - Cost Consultant, Cyril Sweett, London, UK** "Excellent. An eye opener, well worth the time attending! Thanks again for Saturday's seminar"
- ▶ **Steven Baldwin BSc (Hons) MRICS - Assistant Quantity Surveyor, Donald Lomax and Partners, Blackburn, UK** "Excellent. This course gave me an invaluable insight into how to answer the questions in real terms as opposed to text book learning. Thanks for the coaching on the questions and answers. I don't think I would have been prepared at all without the coaching day. It was extremely useful and would advise it to anyone who is thinking of taking the interview. It gave me a real insight into the questioning techniques used by the assessors. I would also like to thank you for the time you spent going through my presentation. This again was an extremely useful course for someone who had such minimal experience in giving presentations. Without it I think I would be almost certain that postman pat would be coming to visit me early next month with bad news. I just thought I would send you message to let you know that I passed my APC. Even though I am glad I never have to come on your courses again, I would like to thank you for all your guidance and help through the final stages of preparation. It was an invaluable learning experience that I would recommend to anyone preparing for their assessment in the future"
- ▶ **Johannes Prinso BSc (Hons) MRICS - Funder's Project Monitor (Quantity Surveyor), Currie & Brown, London, UK** "Thank you for the weekend's Coaching day. I found it very valuable and it gave me a better insight on what to prepare for the APC day. Very good. Was a learning experience and gave good insight on questions. I think we can all thank you for your efforts and help throughout. It was definitely worthwhile and will help us all to prepare for the big day. Thanks again and will let you know how it went. Thanks for the support throughout, it has been great"
- ▶ **Debbie Nero BSc (Hons) - Assistant Quantity Surveyor, Francis Graves, Kingston Upon Thames, UK** "Very good"
- ▶ **Onika Pearson BSc (Hons) - Assistant Quantity Surveyor, Barrie Tankel Partnership, London, UK** "Excellent. Although I have been apprehensive about doing the APC, I now feel that it is within my reach. I never, ever aspired to be a Chartered QS but Alpesh has made me feel that its not such a bad profession after all!! Thank you"
- ▶ **Simon Kelly BSc (Hons) MRICS - Senior Quantity Surveyor, Edmond Shipway, Nottingham, UK** "Excellent. The course was very useful and I would have no hesitation recommending it to others taking their APC. Just a quick note to let you know that I passed. I would like to take this opportunity to thank you for all your help both with your course and also your Q&A email format. I would definitely recommend your course to others taking their APC. In fact, I have already suggested it to four of my colleagues who are planning to take their APC this November"
- ▶ **Chris Pope BSc(Hons) - Quantity Surveyor, Appleyard & Trew, Manchester, UK** "Excellent. Simple structure, but very informative and invaluable"
- ▶ **Jim McEvaddy BSc (Hons) MRICS - Cost Manager, RG Group, London, UK** "I have found the course very useful and will hopefully assist me in my progression to charteredship"
- ▶ **Michael O'Shaughnessy MA FQSI, ACIARB, FFB - Director - MDO Quantity Surveying Services, Plymouth, UK** "Excellent. I am keen to have additional Coaching. It doesn't matter how much experience you have or how good you think you are, assistance from Alpesh is absolutely essential to guide you through the APC found the day seminar extremely interesting and I learnt a great deal in fact I'm going back for more in the new year"
- ▶ **Sun Richard Sodiya BSc(Hons) MSc MBEng MCIQB - Senior Quantity Surveyor, Eme Kalu Associates, London UK** "Excellent. Excellent pieces of information within a short period of time"
- ▶ **Kevin Lawton BSc (Hons) MRICS - Quantity Surveyor, Poole Dick Associates, Stoke on Trent, UK** "Very good. Very happy with the content. Just to let you know I passed my APC (1st attempt also). Results came through this morning. Thanks for your assistance - the one day seminar in May really helped"
- ▶ **Martin Doherty BSc (Hons) MSc MRICS - Senior Surveyor, Terry Doherty Partnership, Belfast, UK** "Excellent. Very informative. I got my result last week and passed. I'd like to thank you for your help in getting it. I found the course on the day, the presentation example and structure and

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the mock Q&A all very helpful. Attending your course was definitely a major reason why I passed it. I will be suggesting your course to my colleagues in the office. Have you thought of having a Northern Ireland course?"

- ▶ **Charles Afolabi BSc (Hons) MRICS - Quantity Surveyor, Mansell Construction, Heathrow, UK** "Very good and very helpful. I passed. Thank you very much. I am pleased I attended your course. Every penny was well spent"
- ▶ **Chris Jones-Griffiths BSc (Hons) MRICS - Cost Consultant, Cyril Sweett, Manchester, UK** "Excellent. Just to let you know, I passed! Thanks for all the help and support I received from your course the first time round"
- ▶ **Will Magee BSc (Hons) MRICS - Assistant Surveyor, Gleeds, Manchester, UK** "Excellent. Brilliant course. I really benefited from it. Cheers - really enjoyed the session on Saturday, was really rewarding. I'm sure you'll be pleased to hear that I finally got my results today, and I've passed! Many thanks for all your help and support - I'll definitely be recommending your course to friends and colleagues in the future. Thanks again"
- ▶ **Andy Park BSc (Hons) MRICS - Senior Quantity Surveyor, Ogilvie Construction, Stirling, UK** "Excellent. Very beneficial in concentrating and focusing my mind on competency requirements. Excellent value and provided clear insight into what Assessors expect re presentation and how to structure same effectively. Thanks very much again for Saturday. I'm glad I made the effort to meet you and now feel I have both a greater understanding and confidence on how to tackle the APC final interview. Got results on Wednesday and obviously delighted. Once again many thanks for all your assistance over the last few months and best of luck to you in increased commitment to APC Coach. I'm sure it will be a success and rest assured I'll recommend your services to any in-house or external candidates I come into contact with"
- ▶ **Kim Ng BSc (Hons) - Quantity Surveyor, Bruce Shaw Partnership, London, UK** "Very good"
- ▶ **Claire Lambert BSc (Hons) MRICS - Quantity Surveyor, E C Harris, Liverpool, UK** "Excellent. Very informative, a great refresher & prompter to further revision. Just to let you know that it was good news on Friday. Thanks for all your help"
- ▶ **Paul Coyle BSc (Hons) MRICS- Quantity Surveyor, Laing O'Rourke, Heathrow, UK** "Very good. I passed"
- ▶ **Ian Kerr BSc (Hons) MRICS - M&E Quantity Surveyor, Haleys, Birmingham, UK** "Excellent. Very informative and will assist in the next two months study before assessment. Saturdays Session was really helpful. It was good to have a logical guide through the main topics. This should benefit my next 2 months study as I have a better understanding of the type of questioning to be expected. I feel a bit more knowledgeable on what is expected for the presentation of the critical analysis and hopefully I can polish this off and start practicing. I passed my APC, very very pleased! Many thanks again for all your help through the day session and the questions you emailed. Will recommend your course to other APC candidates at Haleys as it was very informative and worthwhile. Thanks again"
- ▶ **Daniel Hughes BSc (Hons) MRICS - Quantity Surveyor, RLF, Liverpool, UK** "Excellent. I would recommend this course to anyone preparing for their APC. Excellent course. Yesterday was a great help and have recommended it to all my colleagues. Just to let you know I passed my APC on first attempt following your course which I found very helpful. Have recommended to all my colleagues who are undertaking theirs this year"
- ▶ **Garry Bryce - Quantity Surveyor, G Griggs & Sons, Mid Lothian, UK** "Excellent. Without a doubt the best days study/revision undertaken in a long time. After Saturday I feel I have had both the motivation and foot up the backside to get on with it at long last. Very informative and well presented. Thoroughly enjoyed Saturdays course"
- ▶ **Catherine Walsh BSc (Hons) MRICS - Senior Quantity Surveyor, Currie & Brown, Manchester, UK** "Excellent. This session gave an excellent overview of what to expect at the final interview. A full range of topics were discussed to aid revision"
- ▶ **Paul Gibbs BSc (Hons) - Senior Quantity Surveyor, Sir Robert McAlpine, Hemel Hempstead, UK** "Excellent. The course gave me a good understanding of the work I need to do to achieve the required standard - I wish I had attended 6 months ago. Many thanks. Just wanted to drop you a line to say thank you. Whether I get through the interview or not I do not know, but you have given me a fighting chance. Take care of yourself & keep up the good work."
- ▶ **Marianne Chong BSc (Hons) MRICS - Quantity Surveyor, Franklin and Andrews, London, UK** "Excellent. Good explanation and lead through the whole process from the beginning to end, filling in gaps. Critical Analysis - felt my key issues are not key issues - a lot of work to do. Just to let you know that I have passed - thank you"
- ▶ **Alex Medwell-Bates BSc (Hons) MRICS - Assistant Quantity Surveyor, Northcrofts, London, UK** "Very good"
- ▶ **Matthew Crowther BSc (Hons) MRICS - Senior Quantity Surveyor, Bardsley Construction Ltd, Bradford, UK** "Excellent. Very informative

and geared to the assessment day perfectly. All potential questions were covered. The half day session I attended was also excellent. Thanks for the great course on Saturday. This is the second time I attended Alpesh's course. I learnt something new at each session. I had previously failed on two occasions to meet the desired standard of the RICS. But with Alpesh's assistance I was able to hone in on the exact requirements needed to develop the required skills and competences to pass. Without the assistance of Alpesh I would have been left floundering in a sea of confusion. With Alpesh's help, I have now fulfilled a career ambition. Do not hesitate to sign up to the Alex Ferguson of the APC world. You cannot fail, Alpesh won't let you "

- ▶ **Tracey Hutchinson BSc (Hons) MRICS - Project Surveyor, Davis Langdon, Leeds, UK** "Excellent. Gave a good overview of all topics that a candidate could be questioned on"
- ▶ **Christopher Houghton BSc (Hons) MRICS - Quantity Surveyor, Edmund Shipway, Manchester, UK** "Very good. Good overall analysis that guided me into realising I need to do more revision. Thanks again for Saturday I found it very useful."
- ▶ **John Ong BSc (Hons) MSc - Assistant Quantity Surveyor, Stace, Essex, London, UK** "Excellent. Well presented and very useful"
- ▶ **Richard Wiggins BSc(Hons) - Senior Quantity Surveyor, Franklin & Andrews, Manchester, UK** "Very Good. The course was extremely useful and will now hopefully enable me to prepare adequately for the final assessment interview"
- ▶ **Stephen Morrow BSc (Hons) MRICS - Assistant Quantity Surveyor, Potter Raper Partnership, London, UK** "Excellent. Very good course; touched on all aspects and allowed understanding of how to approach possible questions - ie think logically and rationally and not just go straight to the answer. An excellent course highlighting the necessary areas required for preparation of the APC with questions on a day - day basis for continued learning and revision. An ideal way to focus your learning and revision for success in APC"
- ▶ **Shorai Manyande BSc(Hons) MRICS - Graduate Quantity Surveyor, Davis Langdon, London, UK** "Very good. Guaranteed useful session for boosting confidence on what to specifically project (content-wise and presentation-wise) across to Assessors on the day. Thank you. I enjoyed the course very much and will definitely put other graduates in your direction in the future"
- ▶ **Daniel Mawdsley BSc (Hons) MRICS - Cost Manager, Turner & Townsend, Manchester, UK** "Excellent. Course was very helpful in providing an overview of the main topics and what you will need to know for final assessment. It also helped to focus the mind and where I need to focus my revision. I look forward to the daily questions"
- ▶ **Stuart Humphreys BSc (Hons) MRICS - Quantity Surveyor, Monk Dunstone Associates, Birmingham, UK** "In all it was great preparation, the constant bombardment of questions kept me on my toes. It certainly made me concentrate harder. Many thanks to you Alpesh; it was good to see you on the day. Pass - Many thanks again"
- ▶ **Faith Tiong BSc (Hons) - Quantity Surveyor, Davis Langdon, Manchester, UK** "Good. Alpesh had presented well and successfully wrapped up most of the QS services/scope of work all in one day. I have benefited from it in particular the method of presenting the critical analysis (simple and comprehensive)"
- ▶ **Andy Brooks BSc (Hons) MRICS - Senior Quantity Surveyor, Turner & Townsend, Manchester, UK** "Excellent. Very informative, revisited topics that I hadn't visited for a long time. Gave a good insight into what is required of the candidate not only the presentation but also the preparation"
- ▶ **Jonathan O'Donovan BSc(Hons) MRICS - Commercial Manager, RG Group, London, UK** "Very Good. The course kept the level of interest at a high level. The information was put across at a level which was easy to understand. It also allowed for flexibility as all questions were incorporated. I think the APC Coaching session was a great aide to prepare me for my first attempt at the APC, as previously I was not fully aware of the kind of questions that could and were asked. I will be recommending it to my colleagues who are going for it in November. Just to let you know, I was successful today in the APC. Thanks for all your help"
- ▶ **Rod Spear BSc (Hons) MCIQB MRICS - Senior Surveyor, Gleeds, Bristol, UK** "Excellent. I would recommend this course for all APC candidates approaching their interview. A refreshing thought provoking course, delivered in an informal manner - first class. Your coaching day and follow up Q and As were of genuine assistance and provided me the platform that I required to base my revision around. I had my results yesterday, and I am delighted to say that I passed. Just wanted to thank you personally for the guidance and support that you provided at your coaching days that I attended and over the past few months by email"
- ▶ **Jeremy Morgan BSc (Hons) MRICS - Employers Agent, Potter Raper Partnership, Beckenham, UK** "Excellent. Very good all round. Many thanks for taking time out on Saturday to conduct the seminar. I found it really useful. Many thanks for an excellent course - Considering it was a long day I'm surprised how quickly the time went. Thanks for all your help as your steer got me through"

# APC COACH

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web: [www.apccoach.com](http://www.apccoach.com)

- ▶ **Matt Hayler BSc (Hons) MRICS - Quantity Surveyor, Laing O'Rourke, Dartford, UK** "Very good. It's a pass. The course was a very good revision tool"
- ▶ **Lisbeth Banner BSc (Hons) MRICS - Senior Quantity Surveyor, South Kesteven District Council, Grantham, UK** "Excellent. Really helpful !! I found that it has assisted me to structure my revision before interview and has put matters into perspective. Thank you!! You have made it very clear, exactly what is expected in the presentation. I appreciate all your help. Thanks for all your help on Saturday. I found the course extremely useful. Just to say a great big thank you for all your help and support, and to let you know that I received my result yesterday for the Wakefield sitting. I have passed and I am so happy, I really did not expect this result. So once again many thanks"
- ▶ **Ian Peel BSc (Hons) MSc MRICS - Quantity Surveyor, Thomas Sands, Slough, UK** "Excellent. Very comprehensive and enjoyable. Many thanks for Saturday"
- ▶ **Tom Kapapa MSc BSc DipSurv MRICS - Quantity Surveyor, Kier International, Sandy, UK** "Very Good. Thank you Alpesh, the questions I feel have put me in a far much better frame for the interview. Hooray!! Got my results and I'm absolutely feeling champion. Thank you again for that training. It came at the right time. It gave me belief and confidence and put me in the right frame for the interview. Hope all the others feel the same but I'm sure you will see a lot of Kier employees – a few graduates have had my full recommendation"
- ▶ **Chris Lambourne BSc (Hons) MRICS - Cost Manager, RG Group, London, UK** "Excellent. A very good eye opener session in regards to the final APC Preparation. Very informative and gave insight into the required presentation levels. The questions and answers for me are a really good way of learning while taking 2 minutes out from a busy work schedule. I also seem to remember them more than just plain old reading through text books. Just a quick note to let you know that all 4 of us at RG have passed!!! Thanks for your help, it's really appreciated!"
- ▶ **Michael Fox BSc (Hons) MRICS - Quantity Surveyor, AYH plc, London, UK** "Very Good. Great course. Alpesh can deliver very coherently. Alpesh, first let me thank you for all your support - it has been very helpful, it is also very appreciated... looks like it paid off because I have received my congratulatory letter this morning! Very happy. Thanks again Alpesh, hope you are keeping well"
- ▶ **Kamaljeet Kaur Marwaha BA (Hons) BLDG-ECON, Dip Surv (QS) MRICS, Commercial Manager, Network Rail, Swindon, UK** "Excellent. This course would provide maximum benefit taken before embarking on the Critical Analysis. Saturday's session was really good. It has pointed me in the right direction and also for me to start training my mind to think like what they expect from us at the interview. Thank you very much. The course, email Q&A has been absolutely brilliant. The questions have covered a vast area and they made me research and think before answering with the result revising these last few days using the Q&A has been the best thing that I could have done to prepare me. Also the mock interview was what I needed to shake me up and focus my thoughts on the gaps that were so blatantly obvious. I can never thank you enough for all your help."
- ▶ **James Paradise BSc (Hons) MRICS - Quantity Surveyor, Peter Gunning & Partners, Bath, UK** "Excellent. Well structured. Alpesh has given me confidence to do my APC interview. Lots of down to earth examples used making each subject easy to understand. Thanks for all your help with my APC.....letter came today to say I've done it! Very many thanks again"
- ▶ **Kamaljit Kullar BSc (Hons) MRICS - Quantity Surveyor, Laing O'Rourke, London, UK** "Excellent. The course has detailed what I need to concentrate on, how I need to progress forward and present my analysis. Thank you very much"
- ▶ **David Mugwagwa BSc (Hons) MRICS - Cost Manager, Turner & Townsend, London, UK** "Excellent. Very informative about the depth required on the APC. Yes, I passed. Thank you very much for your assistance"
- ▶ **Michael Kiduff BSc (Hons) MRICS - Senior Quantity Surveyor, Robinson White Partnership, Surrey, UK** "Excellent. Thank you again for the coaching session, it was very helpful"
- ▶ **Karen Chan BSc (Hons) - Graduate Quantity Surveyor, E C Harris, Marlow, UK** "Excellent. Very informative. The course covers all the topics ad the Q&A session was really useful. Will definitely recommend to colleagues and friends. Enjoyed Saturday - thanks. Thanks for your help"
- ▶ **Keen Ming Chia BSc (Hons) MRICS - Quantity Surveyor, Interserve Project Services, London, UK** "Very good. Good coaching and presentation. Covered every aspect of construction issues. Would recommend my colleagues to attend your future coaching"
- ▶ **Shuh Fong Tan BSc (Hons) MSc - Assistant Quantity Surveyor, Waterman Associates, London, UK** "Excellent. Covered most of the topics - learnt the skills in answering questions. Thanks for everything you shared with us on Saturday, it gave me an idea of how I should prepare for the interview. Thank you for all the Q&A and support you gave throughout my preparation for the interview. What ever the result is I still think the Q&A is very useful in giving me a better understanding of the knowledge in my profession"
- ▶ **Edmund Pope BSc (Hons) MRICS - Cost Consultant, Cyril Sweett, London, UK** "Excellent. Even more useful to have gone before critical analysis was sent off"
- ▶ **Ben Thompson BA (Hons) MSc MRICS - Quantity Surveyor, Northcroft, London, UK** "Very Good. I passed"
- ▶ **Stephen Olujide BSc (Hons) MAPM MRICS - Project Manager, CEM & Partners, London, UK** "Very good. I passed. I am very grateful to you and acknowledge your guidance, patience and know how"
- ▶ **Paul Craig BSc (Hons) MRICS - Quantity Surveyor, Pye Consulting, UK** "Thank you for your help with critical analysis. I have recommended you to some friends who are sitting their APC in November"
- ▶ **Jo Raja BSc (Hons) MRICS - Cost Manager, Turner & Townsend, London, UK** "Excellent. The one day Q&A prep is an excellent tool to use one year in advance of taking the actual assessment to enable me to cover all the areas required and have no surprises on the day"
- ▶ **Andrew Ayeni BSc (Hons) MRICS - Quantity Surveyor, Franklin & Andrews, London, UK** "Excellent. Very informative. Coach has been able to provide a good depth into the APC competencies. Areas have provided me with starting point/particular areas to progress any private studying. Many thanks for Saturday. I would like to thank you again for your contributions to my achievement. Many thanks for your support through the process, most appreciated"
- ▶ **Adrian Burke BSc (Hons) MSc MRICS - Graduate Cost Consultant, Cyril Sweett, London, UK** "Very good. Strong platform to base APC revision on. passed. Thought your course was great, a very good starting point for my revision"
- ▶ **Imran Sidyot BSc (Hons) MRICS - Quantity Surveyor, London Borough of Enfield, Middlesex, UK** "Very good. Very worthwhile"
- ▶ **Sekinat-Adande BSc (Hons) - Assistant Project Surveyor, Verry Construction, London, UK** "Excellent. Saturday's coaching was worth the time and effort. I really enjoyed it and it has kept my brain awake since"
- ▶ **Tim Geary BSc (Hons) DipSurv - Quantity Surveyor, AYH, London, UK** "Very Good"
- ▶ **Yin Sai Kong BSc (Hons) MSc MRICS - Assistant Quantity Surveyor, E C Harris, London, UK** "Excellent. Well structured. Cover most of the topics. Will definitely recommend to other APC candidates. I really enjoyed the Saturday session and have learned a lot throughout the process. I am pleased to let you know I passed"
- ▶ **Lee Farmery BSc (Hons) - Associate, Auburn Ainsley & Partners, Rotherham, UK** "Excellent. Fantastic - would have been even more valuable 6 months ago, but nevertheless very worthwhile"
- ▶ **Adam Tarling BSc(Hons) MRICS - Head of Commercial Services, Castles Shopfitters, Bradford, UK** "Excellent. I found Saturdays session extremely useful. It provides an excellent framework around which to prepare for the final assessment. Regardless of the result I would like to thank you for your input over the last couple of months. It has been extremely beneficial in providing a framework around which to direct my studies and I would recommend both courses to any future APC candidates. Yes, the letter finally came on Saturday morning with the good news. Very pleased with the result, made the hard work feel worthwhile. Thanks again for your assistance, very, very useful"
- ▶ **Frances Murphy BSc (Hons) MRICS - Quantity Surveyor, Robert Lobardelli Partnership, Herts, UK** "Very good. Really useful - puts me in the right direction for my revision. Many thanks for all your help"
- ▶ **Hannes Smit BSc (Hons) - Graduate Quantity Surveyor, Potter Raper Partnership, Beckenham, UK** "Excellent. May your future candidates and your programme go from strength to strength! I attended a day seminar with Mr Patel prior to sitting my APC. Not only was the course structured with detail and care, but Mr Patel took it that one little extra step, coaching us the depth and the width of the competencies required. Communication skills, presentation, body language and other essential skills - all from someone who really cares about your goal to succeed the first time. Study and hard work may get you there, but Mr Patel will coach you to pass with flying colours!"
- ▶ **Andrew Hurd BSc (Hons) MRICS - Project Surveyor, HBG Construction, London, UK** "Very good. Well presented - easy understood - liked small groups. Thanks for message, your e-mail questions really helped when revising"
- ▶ **Adwoa Ofori MSc - Assistant Project Manager, Spicer Consult, London, UK** "Excellent. Very informative course. Many thanks for Saturday's seminar, it was extremely beneficial. I look forward to receiving the practice questions"
- ▶ **Stephen Curnow DipSurv MCIQB MRICS - James Nisbet, Exeter, UK** "Excellent. Just a quick e-mail to let you know I have passed the APC - result came through yesterday. Many thanks for all your help and guidance"
- ▶ **Andrew Rotteveel BSc (Hons) MRICS - Technical Consultant, E C Harris, London, UK** "Very good. Excellent and informative. Only just got back from holiday, and pleased to say I passed"

# APC COACH

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- ▶ **Greg Austin BSc (Hons) DipSurv MRICS - Senior Cost Manager, AYH plc, London, UK** "Excellent run with very practical examples and use of knowledge. Good group discussions surrounding areas of concern and differing views to question responses"
- ▶ **Andrew Greener DipSurv PGDip Law ICIQB MAPM MCSM MRICS - Surveyor, Concept UK, UK** "Very good."
- ▶ **Chin Hou Chong BSc (Hons) - Assistant Quantity Surveyor, Spicer Consult, Bromley, UK** "Excellent. Very good! Helped me to develop my knowledge on the final assessment. Thank you. I very much enjoyed your Saturday seminar, many thanks. Thanks for your help on the Q&A. It is very useful"
- ▶ **Huey Huey Lai BSc (Hons) - Graduate Quantity Surveyor, James Nisbet, London, UK** "Very Good"
- ▶ **Yee Thian Lee BSc (Hons) MRICS - Quantity Surveyor, Carillion, London, UK** "Very good. I've passed it. The one-day workshop was very useful in reinforcing my understanding of basic Quantity Surveying principles. I have no hesitation to recommend it to other APC candidates as part of their preparation for the final assessment."
- ▶ **David Scotten BSc (Hons) MRICS - Cost Consultant, Cyril Sweett, London, UK** "Very good. Thanks for all your help with the course. It was definitely worth while and worth the money. The APC Coaching session really helped me form a good strategy for sitting my APC. I would recommend the revision seminars to all. Thanks for helping me get through first time"
- ▶ **Julian Johnson BSc(Hons) MRICS - Senior Quantity Surveyor, Bailey Partnership, Plymouth, UK** "Excellent. Very informative – hints on brevity/directness of answers will certainly be of use. Good flowing structure – Inception – completion and all issues along the way"
- ▶ **Mikkos Vrahimis BSc (Hons) MSc MRICS - Quantity Surveyor, E C Harris, London, UK** "Excellent. I thought the structure of the course was well laid out. The sequence from commencement of a project to completion brought everything I have to learn into a more appreciated view ! The whole question and answer thing that follows the course is good. I also think it is a good idea to read other people's responses"
- ▶ **Rob Crane BSc (Hons) MRICS - Cost Manager, Turner & Townsend, London, UK** "Excellent. Covered a good range of Quantity Surveying topics"
- ▶ **Mohammed Ibrahim BSc (Hons) MRICS, Poole Dick Associates, Manchester, UK** "Excellent. It was very helpful in preparing for my APC Assessment and would recommend all Probationer members to attend"
- ▶ **Barry Wong BSc (Hons) MRICS - Estimator, Trak Construction, Herts, UK** "Excellent. Enjoyed the course very much and will recommend accordingly. Thanks for all the help. Anyone else doing their APC, I'll obviously be recommending you."
- ▶ **Shuh Kwan Lam BSc (Hons) - Graduate Quantity Surveyor, W H Stephens, Northampton, UK** "Excellent"
- ▶ **Peter Hiebler BSc (Hons) MRICS - Managing Director, ECIT Ltd, London, UK** "Excellent. I enjoyed the course on Saturday, thanks very much. I found your course informational. I've passed. Thank you for your help."
- ▶ **Maurits Naborn BSc (Hons) MRICS - Graduate Quantity Surveyor, James Nisbet, Leamington Spa, UK** "Excellent. I am glad I attended this course and now know what I need to concentrate on to fill in the gaps. PASS!!!! Thanks Alpers. Could not have done it without your help and support"
- ▶ **Caleb Mudzudzu DipSurv DipQS MRICS - Assistant Quantity Surveyor, Fanshawe, London, UK** "I really benefited a lot from the course and excellent is my rating of the course!!!"
- ▶ **Isabella Sin BSc (Hons) - Quantity Surveyor, Franklin & Andrews, UK** "Very Good. It was an entertaining and enjoyable day. It is useful and provides me lots of information to prepare for the APC"
- ▶ **Wei Min Goh BSc (Hons) - Quantity Surveyor, Metronet Alliance (Faithful & Gould), London, UK** "Excellent"
- ▶ **Chi Chiu Kan BSc (Hons) MRICS - Quantity Surveyor, James Nisbet, London, UK** – "Very good. Interesting presentation and useful coaching"
- ▶ **Zenab Khatoon BSc(Hons) MRICS - Quantity Surveyor, Faithful & Gould, Birmingham, UK** "Very Good. Alpers is very good at delivering the training"
- ▶ **Farghana Peck DipBldg, BTech QS, DipSurv MRICS - Cost Manager, Turner & Townsend, London, UK** "Excellent. The course was probably the single most useful bit of APC training I have had to date, and is definitely something I would recommend to APC candidates"
- ▶ **Chong Paik Chin BSc (Hons) MRICS - Project Surveyor, Barratt, London, UK** "Good. It has given me overall overview about APC topics. I did enjoy the course on Saturday"
- ▶ **See Ling Wong BSc (Hons) MRICS - Quantity Surveyor, James Nisbet, Southampton, UK** "Good. I did find the course quite useful. It gave a clearer picture about the work I've done, at work and how it relates to APC questions."
- ▶ **Michael Curley BSc(Hons) - Surveyor, Harris Contracts, London, UK.** "Excellent. I found the course extremely valuable. I am sure I will have a far better chance of successful presentation. A must for all APC candidates. Well done and well presented"
- ▶ **Patrick Chu BSc (Hons) MRICS - Quantity Surveyor, Walfords, London, UK** "Very good techniques of answering questions – looked into details of various QS topics in accordance with the competencies as per RICS format"
- ▶ **Varinder Atwal BSc (Hons) MRICS - Quantity Surveyor, Cyril Sweett, London, UK** "Very Good. Very good summary of the requirements"
- ▶ **Chris Taylor BSc (Hons) MRICS - Project Quantity Surveyor, Davis Langdon, Leeds, UK** "Excellent. Very useful and great timing (with sitting APC next month). Very well presented"
- ▶ **Stuart Reynolds BSc (Hons) PGDip MRICS - Quantity Surveyor, Robinson Low Francis, London, UK** "Excellent. Good and informative course that focused the mind !! Take care and thanks for the ongoing support!"
- ▶ **Bernard Wong BSc (Hons) - Graduate Quantity Surveyor – Ove Arup & Partners, Solihull, UK** "Very good"
- ▶ **Richard Trotman DipSurv MRICS - Senior Quantity Surveyor – Hadland, Manning, Bullock & Partners, Banbury, UK** "Very Good. I passed; your seminar was of great help - Many thanks"
- ▶ **Kenny Tan BSc (Hons) MRICS - Graduate Quantity Surveyor, Franklin & Andrews, Manchester UK** "Excellent"
- ▶ **Koon-Hee Kok BSc (Hons) MRICS - Contract Surveyor, Hilife Construction, Caterham, UK** "If I had done this course 6 months earlier it would have been even more beneficial. Thanks for your notes and questions, as well as your encouragement at the hotel"
- ▶ **Sean Cowgill BSc (Hons) MRICS - Senior Project Surveyor, AYH plc, London, UK** "Excellent. Just to let you know that I passed. Thanks for the help on the course"
- ▶ **Belinda Dalgleish BSc (Hons) MRICS - Quantity Surveyor, WT Hills, London, UK** "Very Good. Very useful preparation for a final interview"
- ▶ **Panayiotis Constantinides BSc (Hons) MRICS - Trainee Quantity Surveyor, Cyril Sweett, London, UK** "Very Good content. Thanks for your help, much appreciated. Passed !!"
- ▶ **Yu Chee Lim BSc (Hons) - Assistant Quantity Surveyor, Norwest Holst, Watford, UK** "Very good"
- ▶ **Andrew Kan BSc (Hons) MRICS - Graduate Quantity Surveyor, Davis Langdon, Leeds, UK** "Very Good. Very informative with great sense of humour"
- ▶ **Graham Bogie BSc (Hons) MRICS - Cost Manager, RG Group, London, UK** "Excellent"
- ▶ **Neil Black BSc (Hons) MRICS - Graduate Quantity Surveyor, Bucknall Austin, London, UK** "Excellent"
- ▶ **KK Tan BSc (Hons) MRICS - Quantity Surveyor, Walfords, London, UK** "Excellent brainstorming. Positive! Thanks very much!"
- ▶ **Joe Kwan BSc (Hons) - Quantity Surveyor, QMP Management & Design, Cambridge, UK** "Excellent. Very useful for APC candidates. It covers most of my competencies. Highly recommend to friends and colleagues"
- ▶ **Minto Bose BSc (Hons) MRICS – Quantity Surveyor, Deacon & Jones, London, UK** "Very Good"
- ▶ **Andrew Stephenson BSc (Hons) MRICS – Quantity Surveyor, Sir-Robert-McAlpine, Manchester, UK** "Very Good"
- ▶ **Hakeem Tijani BSc (Hons) MCIQB MRICS – Project Quantity Surveyor, Hipkins Associates (Tribal Property Services), Dartford, UK** "Very Good"
- ▶ **Jonathan Bell DipSurv - Project Quantity Surveyor, Multibuild, Stockport, UK** "Very Good. I enjoyed your coaching!"
- ▶ **Craig Lyn-Cook BSc(Hons) MRICS- Graduate Quantity Surveyor, Davis Langdon, London, UK** "Very Good"
- ▶ **Kelly Poon BSc (Hons) MRICS - Project Quantity Surveyor, Goynes Adams, London, UK** "Very Good"
- ▶ **ETC.....ETC.....ETC.....**